

2018

FINANCIAL STATEMENTS TUI AG



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ANNUAL FINANCIAL STATEMENTS

Balance sheet of the TUI AG as at 30 Sep 2018

€ '000	Notes	30 Sep 2018	30 Sep 2017
Assets			
Fixed assets			
	(1)		
Intangible assets		8,389	6,112
Property, plant and equipment		13,520	13,268
Investments			
Shares in Group companies		7,202,959	6,285,482
Other investments		795,821	793,437
		7,998,780	7,078,919
		8,020,689	7,098,299
Current assets			
Receivables and other assets	(2)	1,470,512	1,244,635
Marketable securities	(3)	–	399,820
Cash in hand and bank balances	(4)	889,281	1,038,989
		2,359,793	2,683,444
Prepaid expenses	(5)	524	738
		10,381,006	9,782,481
Equity			
Shareholders' equity			
Subscribed capital	(6)	1,502,946	1,501,631
Conditional capital		150,000	150,000
Capital reserves	(7)	1,213,650	1,207,725
Revenue reserves	(8)	1,287,470	1,287,470
Profit available for distribution	(9)	1,797,410	1,195,829
of which retained earnings brought forward		814,027	454,128
		5,801,476	5,192,655
Special non-taxed items	(10)	71	72
Provisions			
Provisions for pensions and similar obligations	(11)	144,547	136,016
Other provisions	(12)	217,401	326,509
		361,948	462,525
Liabilities			
	(13)		
Bonds		300,000	300,000
of which convertibel		–	–
Liabilities to banks		426,064	–
Trade accounts payable		6,548	7,936
Other liabilities		3,484,796	3,819,193
		4,217,408	4,127,129
Deferred income	(14)	103	100
		10,381,006	9,782,481

Profit and Loss Statement of TUI AG for the Period from 1 Oct 2017 to 30 Sep 2018
(previous year from 1 Oct 2016 to 30 Sep 2017)

€ '000	Notes		2018	2017
Turnover	(18)	122,665		45,367
Other operating income	(19)	326,413		392,610
			449,078	437,977
Cost of materials	(20)	7,656		7,609
Personnel costs	(21)	67,886		49,936
Depreciation/amortisation	(22)	1,301		937
Other operating expenses	(23)	349,281		500,434
			-426,124	-558,916
Net income from investments	(24)		1,009,932	933,296
Write-downs of investments	(25)		128,835	58,053
Interest result	(26)		5,260	8,694
Taxes on income and profit	(27)		-67,188	15,728
Profit after taxes			976,499	747,270
Other taxes	(27)		-6,884	5,569
Net profit of the year			983,383	741,701
Retained earnings brought forward			814,027	454,128
Profit available for distribution	(9)		+ 1,797,410	+ 1,195,829

NOTES

TUI AG Notes for financial year 2018

As at 30 September 2018, TUI AG, Berlin and Hanover, is a large corporation as defined by section 267 of the German Commercial Code (HGB). The Company is registered in the commercial registers of the district courts of Berlin-Charlottenburg (HRB 321) and Hanover (HRB 6580).

The annual financial statements of TUI AG are prepared in accordance with the accounting rules for large corporations of the German Commercial Code (HGB), taking account of the German Stock Corporation Act (AktG).

The income statement is prepared in accordance with the nature of expense method pursuant to section 275 (2) (HGB).

Individual items in the statement of financial position and income statement of TUI AG are grouped together in the interests of clear presentation. These items are reported separately in the Notes, together with the necessary explanations.

The financial year of TUI AG comprises the period from 1 October of any one year until 30 September of the subsequent year.

Accounting and measurement

The accounting and measurement methods and the classification applied in the previous year were retained in the financial year under review.

Purchased intangible assets are measured at cost and amortised on a straightline basis over the expected useful life of up to five years, for trademark rights up to fifteen years. Self-generated intangible assets are not capitalised.

Property, plant and equipment are measured at cost to purchase or cost to produce and depreciated over their expected useful life. For additions effected since financial year 2009/10, depreciation is calculated on a straight-line basis.

From 1 January 2018, movable depreciable assets with costs to purchase of €250 to €800 are fully depreciated in the year in which they are purchased. Movable depreciable assets with costs to purchase of €150 to €450 purchased between 1 October 2017 and 31 December 2017 are fully depreciated in the year in which they are purchased. Until financial year 2016, movable depreciable assets with costs to purchase of €150 to €1,000 had been grouped into collective annual items and depreciated over a period of five years in line with section 6 (2a) of the German Income Tax Act (EStG).

The economic useful lives underlying scheduled depreciation are based on tax depreciation tables.

Fixed assets which, at the balance sheet date, have a lower market value expected to be permanent are impaired accordingly.

Shares in Group companies and participations as well as other investments are carried at the lower of cost or market value. Impairments are only recognised where losses are permanent.

The requirement to reverse write-downs is met by means of write-backs.

Receivables and other assets are recognised at the lower of nominal or fair value as at the balance sheet date. Non-interest bearing non-current receivables are carried at their present value. For these items, all identifiable individual risks are accounted for by means of appropriate value adjustments. Bad debt is written off.

Marketable securities are carried at the lower of cost or market value at the balance sheet date.

Cash and bank balances are carried at nominal values.

Hedged foreign currency receivables and liabilities are recognised based on the respective hedging rate. Current unhedged currency items are recognised at the average spot exchange rate at the balance sheet date. Non-current unhedged currency receivables and liabilities are translated at the average spot exchange rate at the date of the transaction or the closing rate, if lower, in the case of receivables and the closing rate, if higher, in the case of liabilities.

Where liabilities from pension schemes or part-time working schemes for employees approaching retirement are covered by insolvency-protected reinsurance policies or fund investments so that they are not accessible to other creditors, the fair values of the cover assets are eliminated against the fair values of the related liabilities. If liabilities exceed assets, the difference is shown under Provisions. Investments in reinsurance policies are measured at fair value, which corresponds to amortised cost.

Subscribed capital is carried at nominal value.

The special non-taxed item carried is based on the option to transfer book profits, used in prior financial years before the conversion to the German Accounting Law Modernisation Act (BilMoG), and thus includes differences between tax-based and commercial-law depreciation in accordance with section 6b of the German Income Tax Act (EStG).

Provisions for pensions and similar obligations are measured on the basis of actuarial calculations in accordance with the projected unit credit method, taking account of Prof. Klaus Heubeck's 2018 G reference tables, and discounted at an interest rate of 3.34 % (previous year 3.77 %). Discounting of the pension obligation is no longer based on the seven-year average market interest rate (2.43 %) published by the German Central Bank, but on the discount interest rate for the past ten years stipulated in section 253 (2) of the German Commercial Code (HGB), which was 3.34 % for 2018. In determining the provisions for pensions and similar obligations, annual salary increases of 2.5 % (previous year 2.5 %) and pension increases of 5.25 % every three years (previous year 5.25 %) were assumed; moreover, an age- and gender-specific fluctuation of 0.0 % to 8.0 % p. a. (previous year 0.0 % to 8.0 %) was applied. In calculating the interest rate, use was made of the option to assume a remaining term of 15 years.

Provisions for taxes and other provisions are calculated on the basis of prudent business judgement principles and reflect all identifiable risks and doubtful obligations. They are measured at the repayable amounts, taking account of expected cost and price increases. Provisions with a remaining term of more than one year are always discounted at the average market interest rate for the past seven financial years corresponding to their remaining term.

Provisions for anniversary bonuses are determined based on a discount rate of 2.43 % p. a. (previous year 2.91 % p. a.), an age- and gender-specific fluctuation rate of 0.0 % to 8.0 % p. a. (previous year 0.0 % to 8.0 % p. a.) and an annual salary increase of 2.5 % (previous year 2.5 %).

Provisions for liabilities from part-time working schemes for employees approaching retirement are formed in accordance with the block model. The provisions are measured based on a discount rate of 1.08 % (previous year 1.53 %) and in accordance with actuarial principles founded on Prof. Klaus Heubeck's 2018 G reference tables of 20 July 2018 (previous year: reference tables 2005 G) and an annual salary increase of 2.5 % (previous year 2.5 %). The provision for liabilities from part-time working schemes for employees approaching retirement was formed for part-time working schemes for employees reaching retirement already concluded at the balance sheet date and potential future part-time early retirement schemes. They comprise top-up payments and settlement obligations accrued until the balance sheet date by the Company.

Liabilities are carried at the repayable amounts.

Deferred taxes at TUI AG include deferred taxes of Group subsidiaries with which it forms a fiscal unity for income tax determination. The income tax rate applied in measuring deferred taxes is 31.5% (previous year 31.5%) and embraces corporation tax, trade tax and the solidarity surcharge. Deferred tax assets are netted against deferred tax liabilities. The Company did not make use of the capitalisation option pursuant to section 274 (1) sentence 2 of the German Commercial Code for the overall resulting deferred tax asset.

Provisions are formed for negative fair values of derivative financial instruments where there are no measurement units for these transactions in accordance with section 254 of the German Commercial Code (HGB).

The determination of the fair values for optional derivative financial instruments is based on the Black & Scholes model. Measurement of fixed-price transactions is based on the discounted cash flow of the transactions. Measurement of derivatives takes account of interest, price and volatility curves with matching maturities as at the balance sheet date.

Recognised IT systems are used to support measurement of the financial instruments. For quality assurance purposes, the amounts determined for externally concluded transactions are compared and reconciled with figures provided by external counterparties as at the balance sheet date.

All derivative financial instruments are fixed-price or optional over-the-counter (OTC) transactions for which a stock market price cannot be determined. Derivative fuel hedges are performed by means of cash compensation, as the difference between market price and hedge price. Physical delivery is not effected.

In order to recognise derivative fuel hedges in the balance sheet, measurement units are formed. Recognition is based on the net hedge presentation method.

Notes to the statement of financial position

(1) Fixed assets

Changes in the individual fixed asset items are shown in the statement of changes in assets, indicating depreciation and amortisation for the financial year under review. The statement of changes in assets is annexed to the Notes.

INVESTMENTS

In the financial year under review, investments rose by a total of €919.9 m.

Additions of shares in Group companies relate in particular to the acquisitions of TUI Nordic Holding from a subsidiary worth €838.4 m and of TUI Portugal worth €53.4 m. Further acquisitions worth €28.1 m and capital increases totalling €45.3 m resulted in an increase in financial investments.

In the financial year under review, impairments of financial investments worth €128.8 m were effected, including impairments of shares in Group companies worth €54.1 m.

The decline in loans to Group companies of €13.6 m results from the disposal of loans and from write-downs of loans, which more than offset the issuance of non-current loans to subsidiaries.

Securities held as fixed assets include an amount of €0.5 m (previous year €0.5 m) for the statutory protection of the obligations from part-time early retirement schemes of two subsidiaries.

(2) Receivables and other assets

Receivables and other assets

€ '000	30 Sep 2018	30 Sep 2017
Trade accounts receivable	4,439	1,222
of which with a remaining term of more than 1 year	–	–
Receivables from Group companies	1,338,717	1,187,819
of which with a remaining term of more than 1 year	–	–
Receivables from companies in which shareholdings are held	18,577	3,852
of which with a remaining term of more than 1 year	–	–
Other assets	108,779	51,742
of which with a remaining term of more than 1 year	43,362	1,000
	1,470,512	1,244,635

Receivables from Group companies and companies in which shareholdings are held include minor trade receivables at the respective balance sheet date.

The increase in receivables from Group companies is mainly attributable to the purchase price payments made for acquisitions on behalf of subsidiaries.

The addition in receivables from companies in which shareholdings are held is mainly due to the issuance of current loans to hotel companies.

Investments in reinsurance policies with the purpose of hedging pension obligations, pledged to the beneficiary without other creditors having right to access, are offset against the underlying liabilities at an amount of €47.0 m (previous year €47.9 m).

The increase in other assets mainly results from a significant year-on-year rise in refund claims.

(3) Marketable securities

In the financial year under review, no investments of free cash and cash equivalents were made in short-term money market funds (previous year €399.8 m).

(4) Cash in hand and bank balances

This item consists almost exclusively of bank balances, primarily in the form of time deposits and overnight money.

Bank balances declined by €149.7 m year-on-year. The inflow from the issuance of the Schuldschein was more than offset by outflows for dividend payments and acquisitions. Bank balances include an amount of €79.0 m pledged as security for pension plans in the UK.

(5) Prepaid expenses

Prepaid expenses

€ '000	30 Sep 2018	30 Sep 2017
Other prepaid expenses	524	738

Other prepaid expenses mainly comprised prepaid insurance premiums for the period from 2019 to 2026. To a minor extent, prepaid expenses also include prepaid services.

(6) Subscribed capital

TUI AG's subscribed capital consists of no-par value shares, each representing an identical share in the capital stock. The proportionate share in the capital stock attributable to each individual share is around €2.56. As the capital stock is divided into registered shares, the shareholder data is listed in the share register.

The subscribed capital of TUI AG is registered in the commercial registers of the district courts of Berlin-Charlottenburg and Hanover. In the financial year under review, 514,404 employee shares were issued. As a result, subscribed capital comprised 587,901,304 shares at the end of the financial year. It grew by €1.3 m to €1,502.9 m.

The Annual General Meeting on 13 February 2018 authorised the Executive Board of TUI AG to acquire own shares of up to 5 % of the capital stock. This authorisation will expire on 12 August 2019. Own shares worth €1.1 m were acquired, using the option to acquire own shares. In August 2018 TUI AG acquired 59,196 shares related to the employee shares program.

CONDITIONAL CAPITAL

The Annual General Meeting on 9 February 2016 resolved to create conditional capital of €150.0m for the issue of bonds. The issue of bonds with conversion options or warrants, profit-sharing rights and income bonds (with or without fixed terms) is limited to a total nominal volume of up to €2.0bn under this authorisation, which will expire on 8 February 2021.

As at 30 September 2018, TUI AG had total conditional capital of €150.0m.

AUTHORISED CAPITAL

The Annual General Meeting on 13 February 2018 resolved authorised capital for the issue of employee shares worth €30.0m. The Executive Board of TUI AG has been authorised to use this capital in one or several transactions to issue employee shares against cash contribution by 12 February 2023. 514,404 new employee shares were issued in the completed financial year, so that authorised capital totalled around €28.7 m at the balance sheet date.

The Annual General Meeting on 9 February 2016 resolved to authorise the issue of new registered shares against cash contribution of up to a maximum of €150.0m. This authorisation will expire on 8 February 2021.

The Annual General Meeting on 9 February 2016 also resolved to create authorised capital for the issue of new shares against cash or non-cash contribution of €570.0m. The issue of new shares against non-cash contribution is limited to €300.0m. The authorisation for this capital will expire on 8 February 2021.

Unused authorised capital thus totals around €748.7 m (previous year around €745.4m) as at the balance sheet date.

(7) Capital reserves

Capital reserves include transfers from share premiums. They also comprise amounts from conversion options and warrants for the purchase of shares in TUI AG generated by bond issues. In addition, premiums from the exercise of conversion options and warrants were transferred to the capital reserves. In the financial year under review, the capital reserves rose by a total of €5.9m due to the issue of employee shares and share-based compensation.

(8) Revenue reserves

Revenue reserves solely consist of Other revenue reserves. There are no provisions in the Articles of Association on the formation of reserves.

(9) Profit available for distribution

Net profit for the year totals €983.4 m. Taking account of profit carried forward of €814.0 m, profit available for distribution amounts to €1,797.4 m. A proposal will be submitted to the Annual General Meeting to use the profit available for distribution from the period under review to pay a dividend of €0.72 per no-par value share and carry the amount of €1,374.1 m remaining after deduction of the dividend total of €423.3 m forward on new account.

(10) Special non-taxed item

The special non-taxed item of €0.1 m (previous year €0.1 m) includes tax-related depreciation of fixed assets effected in previous years in accordance with section 6b of the German Income Tax Act.

(11) Pension provisions

The fair value of the assets from reinsurance policies of €47.0 m (previous year €47.9 m) equals the acquisition costs. Elimination of the assets against the gross value of the pension provisions (€191.6 m) results in a liability of €144.6 m as at the balance sheet date.

(12) Other provisions

Other provisions

€ '000	30 Sep 2018	30 Sep 2017
Tax provisions	122,583	196,120
Other provisions	94,818	130,389
	217,401	326,509

Tax provisions exist for income and sales taxes in Germany and abroad.

The decrease in Other provisions mainly results from the reversal of the provision for the assumption of risks in the framework of the divestment of Hotelbeds Group in financial year 2016. An opposite effect was caused by transfers to the provisions for Executive Board members, legacy issues and invoices outstanding. Pending transactions are included in other provisions at the negative fair values shown in the table "Hedges for negative fair values in other provisions".

This item also includes provisions for staff costs, for operational risks and investment risks and, to a minor extent, hedges on behalf of tourism companies at the balance sheet date.

Insolvency-protected non-current investments with a fair value of €0.2 m (previous year €0.1 m) for securing part-time working scheme credits for employees approaching retirement were eliminated against corresponding provisions of €0.5 m (previous year €0.4 m).

An amount of €55.8 m (previous year €96.6 m) of Other provisions has a remaining term of up to one year, €137.6 m (previous year €212.9 m) a remaining term of one to five years and €24.0 m (previous year €17.0 m) a remaining term of more than five years.

(13) Liabilities

€ '000	30 Sep 2018		30 Sep 2017	
	Remaining items	Total	Remaining items	Total
Liabilities				
Bonds		300,000		300,000
up to 1 year	–		–	
1 – 5 years	300,000		300,000	
more than 5 years	–		–	
of which convertible	–		–	
up to 1 year	–		–	
1 – 5 years	–		–	
Liabilities to banks		426,064		–
up to 1 year	1,064		–	
1 – 5 years	183,000		–	
more than 5 years	242,000		–	
Trade accounts payable (exclusively up to 1 year)		6,548		7,936
Other liabilities		3,484,796		3,819,193
up to 1 year	3,484,796		3,819,193	
1 – 5 years	–		–	
more than 5 years	–		–	
of which liabilities to Group companies		3,451,755		3,783,327
up to 1 year	3,451,755		3,783,327	
1 – 5 years	–		–	
more than 5 years	–		–	
of which liabilities to companies in which shareholdings are held (exclusively up to 1 year)		13		7,082
of which Other liabilities		33,028		28,784
up to 1 year	33,028		28,784	
1 – 5 years	–		–	
more than 5 years	–		–	
of which from taxes		3,055		1,160
of which relating to social security		242		313
		4,217,408		4,127,129

In October 2016, TUI AG issued an unsecured bond worth €300.0m maturing on 1 October 2021. The interest coupon is 2.125 % per annum.

Liabilities to banks include liabilities from an unsecured Schuldschein with banks worth €425.0m, issued in July 2018. The proceeds from the issuance of this Schuldschein are used for general corporate financing purposes. The Schuldschein has different tenors of five to ten years including floating (based on EURIBOR) and fixed rate tranches.

Liabilities to Group companies and companies in which interests are held include minor trade payables as at the respective balance sheet date.

In September 2014, TUI AG signed a syndicated credit facility. The facility has a credit line of €1.75bn (including a tranche of €215.0m for a letter of credit facility) and is available to TUI AG for general corporate financing purposes. In the wake of contractual amendments, the maturity of this credit facility was extended to July 2022. It carries a floating interest rate based on the short-term interest rate level (EURIBOR or LIBOR) plus a margin. In the completed financial year, TUI AG did not use the revolving credit tranche.

As in the previous year, the other liabilities shown were not secured by rights of lien or similar rights.

(14) Deferred income

Deferred income		
€ '000	30 Sep 2018	30 Sep 2017
Other deferred income	103	100

Deferred income consists of income received from passed-on guarantee and license fees relating to the next financial year.

(15) Contingent liabilities

Contingent liabilities		
€ '000	30 Sep 2018	30 Sep 2017
Liabilities under guarantees	6,646,601	7,062,922
Liabilities under warranties	23	23
	6,646,624	7,062,945
of which to Group companies	6,594,642	6,961,403

TUI AG has taken over guarantees and warranties on behalf of subsidiaries and third parties, mainly serving the settlement of ongoing business transactions and the collateralisation of loans. The decrease in guarantee commitments by TUI AG to Group companies mainly results from the reduction of a guarantee for pensions in the UK.

The guarantees and warranties taken over by TUI AG are not expected to be used, since the companies are expected to perform the underlying liabilities in the light of past experience.

(16) Other financial commitments

Other financial commitments		
€ '000	30 Sep 2018	30 Sep 2017
Lease, rental and leasing	39,017	41,295
Other financial commitments	–	178
	39,017	41,473
up to 1 year	3,615	3,654
1–5 years	12,899	12,358
more than 5 years	22,503	25,461
of which to Group companies	–	76

The commitments from lease, rental and leasing contracts mainly comprise future rent payments for the administrative building.

At the prior year's balance sheet date, Other financial commitments primarily comprised commitments to IT and telecommunications companies.

(17) Derivative financial instruments

Derivative financial instruments as at 30 Sep 2018

€ '000	Nominal volume	Fair values	
		positive	negative
Currency hedges	445,556	8,152	7,756
of which with Group companies	182,559	3,710	3,917
Commodity hedges	36,184	9,063	9,063
of which with Group companies	36,184	79	8,984
Interest rate hedges	246,000	590	637
of which with Group companies	46,000	59	–

The fuel hedges relate to bunker requirements for cruise ships.

Provisions for negative market values in other provisions

€ '000	30 Sep 2018	30 Sep 2017
Currency hedges	7,756	8,876
Interest rate hedges	637	–
	8,393	8,876

The fuel hedges used relate to bunker requirements for cruise ships (underlying transactions) and are combined into measurement units in the balance sheet. The prospective assessment of the effectiveness is effected using the critical terms match method. The retrospective assessment of the effectiveness is carried out on a quarterly basis by comparing the cumulative positive and negative changes in the values of the underlying transactions and hedges. For the fuel hedges, the negative fair values of €9.0m were matched by transactions with identical amounts and maturities with positive fair values (measurements units). The goal is to hedge fuel prices for around 80% of the planned exposure. The time to maturity of the hedges is up to 48 months. The hedges are micro-hedges.

Notes to the income statement

(18) Turnover by geographical region

Geographical breakdown of turnover

€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Germany	56,234	17,704
of which with Group companies	50,641	13,189
EU (excl. Germany)	61,238	25,780
of which with Group companies	61,168	1,883
other countries	5,193	1,883
	122,665	45,367

The increase in turnover is mainly driven by higher turnover from license fees.

(19) Other operating income

Other operating income

€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Reversal of special non-taxed item	1	3
Miscellaneous other operating income	326,412	392,607
	326,413	392,610

Miscellaneous other operating income mainly includes gains on exchange of €127.2 m (previous year €269.3 m), which went hand in hand with losses on exchange of €130.2 m (previous year €253.4 m) carried under Other operating expenses.

This item also includes income from the intercompany rebilling of expenses of €86.7 m (previous year €87.8 m).

Miscellaneous other operating income also includes profits from the sale of investments, reimbursement claims and write-ups of financial investments as well as income from the reversal of provisions no longer required for the assumption of risks in the framework of the disposal of Hotelbeds Group in FY 2016 worth €44.4 m.

(20) Cost of material

Cost of materials

€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Cost of purchased services	7,656	7,609

(21) Staff costs

Personnel costs		
€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Wages and salaries	54,638	42,247
Social security contributions, pension costs and benefits	13,248	7,689
of which pension costs	9,667	4,534
	67,886	49,936

Pension costs rose mainly due to transfers to pension provisions. The increase in wages and salaries is mainly attributable to bonus payments and stock options from multi-year compensation models for board members.

(22) Depreciation/amortisation

Depreciation/amortisation		
€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Amortisation of intangible assets and depreciation of property, plant and equipment	1,301	937

(23) Other operating expenses

Other operating expenses		
€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Miscellaneous other operating expenses	349,281	500,434

This item comprises in particular expenses for exchange losses of €130.2 m (previous year €253.4 m), carried alongside exchange gains of €127.2 m (previous year €269.3 m) shown under Other operating income.

This item also includes expenses for the intercompany elimination of services of €85.3 m (previous year €75.2 m), which went hand in hand with income from the rebilling of expenses to other Group companies of almost the same amount, carried under Other operating income.

Moreover, expenses were also incurred for financial and monetary transactions, fees, charges, service fees and other administrative costs.

(24) Income from investments**Income from investments**

€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Income from participations	1,054,990	689,161
of which from Group companies	843,232	588,999
Income from profit transfer agreements	119,810	267,575
of which from Group companies	119,810	267,575
Expenses relating to losses taken over	–164,868	–23,440
of which from Group companies	–164,868	–23,440
	1,009,932	933,296

The increase in income from investments was mainly driven by the distribution of profits by TUI Cruises GmbH and TUI Travel Holdings via TUI Travel Ltd. in the framework of the acquisition of TUI Nordic Holding AB. Net income from profit transfer agreements included income from profit transfers from hotel companies and companies allocable to central operations. The decrease mainly resulted from the one-off profit transfer from TUI-Hapag Beteiligungs GmbH in the prior year. The expenses for losses taken over mainly relate to Leibniz-Service GmbH and TUI Beteiligungs GmbH.

(25) Write-down of investments

In the financial year under review, write-downs of investments worth €128.8m were effected (previous year €58.1 m). They mainly relate to write-downs of shares in Group companies of €54.1 m and write-downs of loans to Group companies.

(26) Interest result**Interest result**

€ '000	1 Oct 2017 – 30 Sep 2018	1 Oct 2016 – 30 Sep 2017
Income from other securities and long-term loans	18,913	15,465
of which from Group companies	18,913	15,465
Other interest and similar income	37,138	40,346
of which from Group companies	32,367	34,526
Interest and similar expenses	–50,791	–47,117
of which from Group companies	–11,918	–4,345
	5,260	8,694

The development of the interest result was primarily driven by the increase in interest expenses to Group companies. The increase in income from other securities and loans carried as financial investments, caused by the increase in TUI AG's non-current loans to Group companies, was offset by the decline in other interest and similar income.

Interest expenses include expenses for the compounding of provisions for pensions and other non-current provisions totalling €19.0 m (previous year €13.6 m) after elimination of interest income of €1.8 m (previous year €0.6 m) from the reinsurance policies serving as cover assets.

(27) Taxes

Taxes	1 Oct 2017– 30 Sep 2018	1 Oct 2016– 30 Sep 2017
€ '000		
Taxes on income	–67,118	15,728
Other taxes	–6,884	5,569
	–74,002	21,297

The income tax balance results from tax income from prior periods due to a required reassessment of tax risks and from advance payments and the formation of provisions for income taxes in Germany and abroad.

Income taxes do not include any deferred taxes. Receivables and intangible assets result in a deferred tax liability, which, however, is fully netted against deferred taxes from other provisions and pension provisions. Deferred tax assets exceeding the netted tax assets and liabilities are not recognised in line with the capitalisation option pursuant to section 274 (1) sentence 2 of the German Commercial Code (HGB).

EXPENSES AND INCOME ATTRIBUTABLE TO PRIOR PERIODS

Income of €103.2 m and expenses of €87.6 m are attributable to prior financial years and included in Other operating income and expenses.

Income attributable to prior periods relates in particular to income from intercompany elimination of services for prior years and income from the reversal of provisions no longer required and write-ups on financial assets.

Expenses attributable to prior periods mainly relate to impairments of receivables and subsequent charges for inter-company elimination of services.

Other Notes

Difference according to section 253 (6) of the German Commercial Code (HGB)

The difference according to section 253 (6) of the German Commercial Code accounts for €17.3 m in the financial year under review (previous year €14.8m). The payout block does not apply as disposable reserves (€2,101.5 m) exceed the amount not available for distribution under the payout block.

Related persons

In the financial year under review, all transactions with related parties were concluded on an arm's length basis.

Employees

The average headcount for the financial year under review is 278 (previous year 252), including fourteen executives (previous year fourteen). Trainees are not included in this figure.

Remuneration for former Executive Board members and their surviving dependants

Remuneration for former Executive Board members and their surviving dependants totalled €5.0m (previous year €13.5 m) in the financial year under review. Provisions for pension obligations for former Executive Board members and their surviving dependants amounted to €59.3 m (previous year €58.0m).

Disclosures of the relevant amounts for individual Board members and further details on the remuneration system are provided in the Remuneration Report included in the Management Report.

Total auditors' fees

The annual financial statements of TUI AG were audited by Deloitte GmbH Wirtschaftsprüfungsgesellschaft. Total expenses for the services delivered by the auditors in auditing the consolidated financial statements in FY 2018 break down as follows:

Services of the auditors of the consolidated financial statements

€ million	2018	2017
Audit fees for TUI AG and subsidiaries in Germany	3.4	2.9
Audit fees	3.4	2.9
Review of interim financial statements	1.7	1.1
Other audit related services	0.2	–
Other certification and measurement services	1.9	1.1
Consulting fees	0.1	–
Tax advisor services	0.0	0.1
Other services	0.1	0.1
Total	5.4	4.1

Group affiliation

TUI AG, the parent company of the TUI AG Group, prepares the consolidated financial statements for the largest and smallest group of companies as required by section 315a of the German Commercial Code in line with international accounting standards (IFRS). TUI AG's consolidated financial statements and consolidated management report are electronically submitted to the operator of the federal gazette in line with section 325 of German Commercial Code and released to the general public. They are available on the Internet at www.bundesanzeiger.de and at www.unternehmensregister.de under the key words TUI AG/TUI Aktiengesellschaft. They are also published at www.tuigroup.com/en-en.

Shareholder structure

In financial year 2018 and in prior years, TUI AG was notified of changes in shareholdings held by third parties pursuant to section 33 (1) of the German Securities Trading Act (WpHG)¹ published these notifications pursuant to section 40 (1) sentence 1 of the German Securities Trading Act and communicated them to the business register. Notifications still applicable as at 30 September 2018 are listed below in short form.

➔ *More detailed information is available on the Company's website (www.tui-group.com).*

ALEXEY A. MORDASHOV

Alexey Mordashov, Russia, notified us that the voting rights in TUI AG attributable to him exceeded the 20 % threshold on 12 December 2016 and amounted to 20.01 % of the voting rights in TUI AG (117,484,579 voting rights) as at that date. All voting rights are attributable to him in line with section 34 of the German Securities Trading Act. After the submission of that notification, Alexey A. Mordashov notified us of further acquisitions of shares attributable to him pursuant to section 19 of the Market Abuse Directive. His shareholding in TUI AG currently totals around 24.998 % of the voting rights.

LUIS RIU UND CARMEN RIU

Luis Riu and Carmen Riu, Spain, notified us that their shareholding in TUI AG fell below the threshold of 5 % of the voting rights on 11 December 2014 for each of them and now total 3.72 % (19,854,616 voting rights) for each of them. These 3.72 % are attributable to each of them due to the joint exercise of control over RIU HOTELS S.A. and SARANJA S.L., each located at Playa de Palma, Mallorca, Spain, pursuant to section 34 of the German Securities Trading Act (the voting rights attributable to them relate to the same shareholding).

STANDARD LIFE ABERDEEN PLC

Standard Life Aberdeen Plc, Edinburgh, United Kingdom (UK), notified us that its shareholding in TUI AG fell below the threshold of 5 % of the voting rights on 21 November 2017 and amounted to 4.94 % (29,014,890 voting rights) as at that date. All voting rights are attributable to Standard Life Aberdeen Plc pursuant to section 34 of the German Securities Trading Act.

BLACKROCK, INC.

BlackRock Inc., Wilmington, DE, US, notified us that its shareholding in TUI AG amounted to 5.01 % (29,415,059 voting rights) of the voting rights on 23 July 2018. All voting rights are attributable to BlackRock Inc. pursuant to section 34 of the German Securities Trading Act. BlackRock, Inc., also notified us that it owned instruments (securities lending) pursuant to section 38 (1) no. 1 of the German Securities Trading Act for voting rights of 0.02 % (105,212 voting rights) and instruments (contract for difference) pursuant to section 38 (1) no. 2 of the German Securities Trading Act for voting rights of 0.25 % (1,473,484 voting rights) on 23 July 2018. In total, the company thus notified us of voting rights of 5.28 %.

➔ *More detailed information is available on the TUI AG's website (www.tuigroup.com).*

¹The German Securities Trading Act (WpHG) was renumbered in the course of financial year 2018. The provisions mentioned below refer to the WpHG version applicable since 3 January 2018.

List of shareholdings of TUI AG pursuant to section 285 (11), (11a) and (11b) of the German Commercial Code

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
Consolidated related companies				
Tourism				
Absolut Holding Limited, Qormi	Malta	99.9	3,689.8	- 4.6 EUR
Acampora Travel S.r.l., Sorrent	Italy	100	2,419.5	2,144.7 EUR
Adehy Limited, Dublin	Ireland	100	1,615.5	407 EUR
Advent Insurance PCC Limited, Qormi	Malta	100	13,179.8	4,729.7 EUR
Africa Focus Tours Namibia Pty. Ltd., Windhoek	Namibia	100	10,914.9	6,353.5 NAD
Antwun S.A., Clémency ⁹	Luxembourg	100		
Arccac Eurl, Bourg St. Maurice	France	100	- 1,246.5	- 346.4 EUR
ATC African Travel Concept Pty. Ltd., Cape Town	South Africa	50.1	27,739	10,675.4 ZAR
ATC-Meetings and Conferences (Pty) Ltd, Cape Town	South Africa	100	200.2	70.4 ZAR
Berge & Meer Touristik GmbH, Rengsdorf ¹	Germany	100	2,996.4	0 EUR
Blue Travel Partner Services S.A., Santo Domingo	Dominican Republic	100	190,675.6	- 75,345.5 DOP
Boomerang-Reisen GmbH, Trier	Germany	100	761	86.6 EUR
Boomerang-Reisen Vermögensverwaltungs GmbH, Trier	Germany	87.2	1,526.1	375.6 EUR
Brunalp SARL, Venosc	France	100	- 579.1	- 10.2 EUR
BU RIUSA II EOOD, Sofia	Bulgaria	100	15	0 BGN
Cabotel-Hoteleria e Turismo Lda., Santiago	Cape Verde	100	23,073,355.7	1,987,578.5 CVE
Cassata Travel s.r.l., Cefalù (Palermo)	Italy	66	262.3	151.1 EUR
Citirama Ltd., Quatre Bornes	Mauritius	100	25,507	6,769.7 MUR
Club Hotel CV SA, Santa Maria ⁹	Cape Verde	100		
Club Hôtel Management Tunisia SARL, Djerba	Tunisia	100	- 4,703.3	- 6,199.2 TND
Cruisetour AG, Zurich ⁴	Switzerland	100	607.5	203.8 CHF
Crystal Holidays, Inc, Wilmington (Delaware)	United States	100	135.1	- 0.6 USD
Daidalos Hotel- und Touristikunternehmen A.E., Athens	Greece	89.8	9,243.9	1,443.9 EUR
Darecko S.A., Clémency ⁹	Luxembourg	100		
Destination Services Greece Travel and Tourism SA, Piraeus	Greece	100	- 98.5	- 526.9 EUR
Destination Services Morocco SA, Agadir	Morocco	100	13,240.7	- 2,687 MAD
Destination Services Singapore Pte Limited, Singapore	Singapore	100	34,070.6	- 1,795.4 SGD
Destination Services Spain SL, Barcelona	Spain	100	18,905	1,267 EUR
Egyptian Germany Co. for Hotels (L.T.D), Cairo	Egypt	66.6	598.5	523.5 EGP
Elena SL, Palma de Mallorca	Spain	100	5,230.9	0 EUR
Entreprises Hotelières et Touristiques PALADIEN Lena Mary A.E., Argolis	Greece	100	6,394.5	105.2 EUR
Europa 2 Ltd, Valletta	Malta	100	10.6	3.1 EUR
Explorers Travel Club Limited, Luton	United Kingdom	100	1,989.5	595.1 GBP
First Choice (Turkey) Limited, Luton	United Kingdom	100	5,025.4	- 571 EUR
First Choice Holiday Hypermarkets Limited, Luton	United Kingdom	100	0	0 GBP
First Choice Holidays & Flights Limited, Luton	United Kingdom	100	5	0 GBP
First Choice Land (Ireland) Limited, Dublin	Ireland	100	0	0 EUR
First Choice Travel Shops (SW) Limited, Luton	United Kingdom	100	0	0 GBP
First Choice Travel Shops Limited, Luton	United Kingdom	100	0	0 GBP
Follow Coordinate Hotels Portugal Unipessoal Lda, Albufeira	Portugal	100	1,779.4	898.5 EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
FOX-TOURS Reisen GmbH, Rengsdorf ¹	Germany	100	51.1	0 EUR
Fritidsresor Tours & Travels India Pvt Ltd, Bardez, Goa	India	100	-149.2	-55.5 INR
GBH Turizm Sanayi Isletmecilik ve Ticaret A.S., Istanbul	Turkey	100	16,515.5	-2,665.4 TRY
GEAFOND Número Dos Fuerteventura S.A., Las Palmas, Gran Canaria	Spain	100	1,405.8	-2.2 EUR
GEAFOND Número Uno Lanzarote S.A., Las Palmas, Gran Canaria	Spain	100	4,988	3,621 EUR
Germantur Turizm Ticaret A.S., Izmir ⁹	Turkey	100		
Groupement Touristique International S.A.S., Lille	France	100	2,154.3	-416.6 EUR
Gulliver Travel d.o.o., Dubrovnik	Croatia	70	16,248	5,652 HRK
Hannibal Tourisme et Culture SA, Tunis	Tunisia	100	16.2	471.6 TND
Hapag-Lloyd (Bahamas) Limited, Nassau	Bahamas	100	6,060.9	-24.5 EUR
Hapag-Lloyd Kreuzfahrten GmbH, Hamburg ¹	Germany	100	1,422.8	0 EUR
Hellenic EFS Hotel Management E.P.E., Athens	Greece	100	1,728.6	728.6 EUR
Holiday Center S.A., Cala Serena/Cala d'Or	Spain	100	15,365.6	3,658.2 EUR
Holidays Services S.A., Agadir	Morocco	100	30,064.3	1,100.3 MAD
Hotelbeds Costa Rica SA, San José	Costa Rica	100	162,711.8	15,079.2 CRC
Iberotel International A.S., Antalya	Turkey	100	-31,435.2	-20,065.2 TRY
Iberotel Otelcilik A.S., Istanbul	Turkey	100	28,023.5	1,404.8 TRY
Imperial Cruising Company SARL, Heliopolis-Cairo	Egypt	90	3,661.3	359.3 USD
Incorun SAS, Saint Denis	France	51	-156.4	-216.9 EUR
Inter Hotel SARL, Tunis	Tunisia	100	-59,669.1	41,366.7 TND
Intercruises Shoreside & Port Services Canada, Inc., Quebec ⁹	Canada	100		
Intercruises Shoreside & Port Services PTY LTD	Australia	100	4,323.5	579.5 AUD
Intercruises Shoreside & Port Services S.a.r.l., Paris	France	100	672.3	-105.6 EUR
Intercruises Shoreside & Port Services Sam, Monaco	Monaco	100	88.2	229.5 EUR
Intercruises Shoreside & Port Services, Inc., State of Delaware ⁹	United States	100		
Itaria Limited, Nikosia	Cyprus	100	-3,492.5	-489.9 EUR
Jandia Playa S.A., Morro Jable/Fuerteventura	Spain	100	68,467.3	6,630 EUR
Jetair Real Estate N.V., Brussels	Belgium	100	12,711.4	2,021.5 EUR
Kras B.V., Ammerzoden	Netherlands	100	24,465.5	5,659 EUR
Kurt Safari (Pty) Ltd, White River – Mpumalanga	South Africa	51	5,373.2	1,514.9 ZAR
Label Tour EURL, Levallois Perret	France	100	1,071.9	-23 EUR
Lapter Eurl, Macot La Plagne	France	100	1,183.6	145.1 EUR
Last-Minute-Restplatzreisen GmbH, Baden-Baden ¹	Germany	100	27.4	0 EUR
Le Passage to India Tours and Travels Pvt Ltd, New-Delhi	India	91	141,291	108,347.1 INR
Lodges & Mountain Hotels SARL, Notre Dame de Bellecombe, Savoie	France	100	-6,619.7	-147.5 EUR
l'tur GmbH, Baden-Baden ¹	Germany	100	758.5	0 EUR
L'TUR Suisse AG, Dübendorf/ZH	Switzerland	99.5	274.9	124.4 CHF
Lunn Poly Limited, Luton	United Kingdom	100	0	0 GBP
Luso Ds - Agência de Viagens Unipessoal Lda, Faro	Portugal	100	1,851.7	25.5 EUR
Lusomice Unipessoal Lda., Lissabon	Portugal	100	-336.2	39.1 EUR
Magic Hotels SA, Tunis	Tunisia	100	-16,880.5	-9,195.7 TND
MAGIC LIFE Assets GmbH, Vienna	Austria	100	21.2	-3,655.4 EUR
Magic Life Egypt for Hotels LLC, Sharm el Sheikh	Egypt	100	77,120	-38,838.5 EGP
Magic Life Greece Tourist Enterprises E.P.E., Athens	Greece	100	-3,777.4	-50.8 EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
Magic Tourism International S.A., Tunis	Tunisia	100	40.1	-3.4 TND
Manahe Ltd., Quatre Bornes	Mauritius	51	102,685.8	50,579 MUR
Medico Flugreisen GmbH, Baden-Baden ¹	Germany	100	127.8	0 EUR
Meetings & Events International Limited, Luton	United Kingdom	100	3,010.2	-48.2 GBP
Meetings & Events Spain S.L.U., Palma de Mallorca	Spain	100	117	-276 EUR
Meetings & Events UK Limited, Luton	United Kingdom	100	-1,918.8	-417 GBP
Morvik EURL, Bourg Saint Maurice	France	100	-1,777.4	-583.2 EUR
MX RIUSA II S.A. de C.V., Cabo San Lucas	Mexico	100	5,404,670.9	822,671.9 MXN
Nazar Nordic AB, Malmö	Sweden	100	61,935.8	-42.2 SEK
Nordotel S.A., San Bartolomé de Tirajana	Spain	100	92,897.5	13,655.8 EUR
Nouvelles Frontières Senegal S.R.L., Dakar	Senegal	100	1,388	326.7 EUR
Nungwi Limited, Sansibar ⁹	Tanzania	100		
Ocean College LLC, Sharm el Sheikh	Egypt	100	1,760.4	-2,337.8 EGP
Ocean Ventures for Hotels and Tourism Services SAE, Sharm el Sheikh	Egypt	98	-6,045.4	0 EGP
Pacific World (Beijing) Travel Agency Co., Ltd., Beijing	China	100	759.1	-1,942.5 CNY
Pacific World (Shanghai) Travel Agency Co. Limited, Shanghai	China	100	11,371.7	3,558.3 CNY
Pacific World Meetings & Events (Thailand) Limited, Bangkok ⁸	Thailand	49	-27,751.7	-3,098.6 THB
Pacific World Meetings & Events Hellas Travel Limited, Athens	Greece	100	12.5	-123.8 EUR
Pacific World Meetings & Events Hong Kong, Limited, Hongkong	Hong Kong	100	5,036	-4,131.1 HKD
Pacific World Meetings & Events SAM, Monaco	Monaco	100	357	138 EUR
Pacific World Meetings & Events Singapore Pte. Ltd, Singapore	Singapore	100	402.5	109.5 SGD
Pacific World Meetings and Events France SARL, Nanterre ⁹	France	100		
PATS N.V., Oostende	Belgium	100	799.7	39 EUR
Preussag Beteiligungsverwaltungs GmbH IX, Hanover ¹	Germany	100	105,025	0 EUR
Professor Kohts Vei 108 AS, Stabekk	Norway	100	2,243.3	1,650 NOK
Promociones y Edificaciones Chiclana S.A., Palma de Mallorca	Spain	100	2,503.4	112.4 EUR
ProTel Gesellschaft für Kommunikation mbH, Rengsdorf ¹	Germany	100	143.1	0 EUR
RC Clubhotel Cyprus Limited, Limassol	Cyprus	100	2.5	-2.5 EUR
RCHM S.A.S., Agadir	Morocco	100	-9,588.4	-4,076.3 MAD
Rideway Investment Limited, London	United Kingdom	100	-6.3	0 GBP
Riu Jamaicaotel Ltd., Negril	Jamaica	100	21,410,016.2	2,365,344.1 JMD
Riu Le Morne Ltd, Port Louis	Mauritius	100	1,839,607.2	6,947.3 JMD
RIUSA II S.A., Palma de Mallorca ⁸	Spain	50	767,355	122,415 EUR
RIUSA NED B.V., Amsterdam	Netherlands	100	257,245.8	46,249.9 USD
ROBINSON AUSTRIA Clubhotel GmbH, Villach-Landskron	Austria	100	11,057.6	503.1 EUR
Robinson Club GmbH, Hanover ¹	Germany	100	30,658.5	0 EUR
Robinson Club Italia S.p.a., Marina di Ugento	Italy	100	16,804.3	1,960.3 EUR
Robinson Club Maldives Private Limited, Malé	Maldives	100	-10,274.9	-1,600 USD
Robinson Clubhotel Turizm Ltd. Sti., Istanbul	Turkey	100	-12,842.9	-20,909.6 TRY
Robinson Hoteles España S.A., Cala d'Or	Spain	100	7,183.1	2,667.4 EUR
Robinson Hotels Portugal S.A., Vila Nova de Cacela	Portugal	67	9,494.6	1,761.8 EUR
Robinson Otelcilik A.S., Istanbul	Turkey	100	37,276.7	1,255 TRY
SERAC Travel GmbH, Zermatt	Switzerland	100	15.1	17.5 CHF
Skymead Leasing Limited, Luton	United Kingdom	100	0	0 GBP

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
Société d'Exploitation du Paladien Marrakech SA, Marrakesh	Morocco	100	-111.8	0 EUR
Société d'Investissement Aérien S.A., Casablanca	Morocco	100	6,216	8,109.5 EUR
Société d'Investissement et d'Exploration du Paladien de Calcatoggio (SIEPAC), Montreuil	France	100	3,057.4	257.7 EUR
Société d'investissement hotelier Almoravides S.A., Marrakesh	Morocco	100	-20,968.3	-4,013.2 MAD
Société Marocaine pour le Developpement des Transports Touristiques S.A., Agadir	Morocco	100	14,287.6	973.6 MAD
Sons of South Sinai for Tourism Services and Supplies SAE, Sharm el Sheikh	Egypt	84.1	-1,684.6	0 EGP
Specialist Holidays, Inc., Mississauga, Ontario	Canada	100	726.5	-122.9 CAD
Stella Polaris Creta A.E., Heraklion	Greece	100	5,321.4	-13.8 EUR
STIVA RII Ltd., Dublin	Ireland	100	8,585.9	38,879.4 USD
Summer Times International Ltd., Quatre Bornes	Mauritius	100	0	0 MUR
Summer Times Ltd., Quatre Bornes	Mauritius	100	207.2	-2,084.9 MUR
Sunshine Cruises Limited, Luton	United Kingdom	100	34,091	-166 GBP
Tantur Turizm Seyahat A.S., Istanbul	Turkey	100	153,606.7	34,038.8 TRY
TCV Touristik-Computerverwaltungs GmbH, Baden-Baden ¹	Germany	100	102.3	0 EUR
TdC Agricoltura Società agricola a r.l., Florence	Italy	100	980.4	-498.8 EUR
TdC Amministrazione S.r.l., Florence	Italy	100	1,029.1	-2,949.5 EUR
Tec4Jets B.V., Rijswijk ZH	Netherlands	100	696.8	137.9 EUR
Tec4Jets NV, Oostende	Belgium	100	6,402.8	728.4 EUR
Tenuta di Castelfalfi S.p.a., Florence	Italy	100	8,366.5	-32,159.1 EUR
Thomson Reisen GmbH, St. Johann	Austria	100	-1,210.6	-225.3 EUR
Thomson Services Limited, St. Peter Port	Guernsey	100	0	-3.2 GBP
Thomson Travel Group (Holdings) Limited, Luton	United Kingdom	100	11,179	5,795 GBP
TICS GmbH Touristische Internet und Call Center Services, Baden-Baden ¹	Germany	100	25	0 EUR
Tigdiv Eurl, Tignes	France	100	947.6	103.2 EUR
TLT Reisebüro GmbH, Hanover	Germany	100	10,526	-5.5 EUR
Transfar – Agencia de Viagens e Turismo Lda., Faro	Portugal	100	22,772.1	778.2 EUR
Travel Choice Limited, Luton	United Kingdom	100	33,538.7	-8 GBP
Travel Partner Mexico SA de CV, Mexico City	Mexico	100	15,598	-7,807.1 MXN
TT Hotels Italia S.R.L., Rome	Italy	100	396.6	-143.9 EUR
TT Hotels Turkey Otel Hizmetleri Turizm ve ticaret AS, Antalya	Turkey	100	174,665.5	-74,003.3 TRY
TUI (Suisse) AG, Zurich	Switzerland	100	39,029.4	8,295.4 CHF
TUI 4 U GmbH, Bremen ¹	Germany	100	153.4	0 EUR
TUI Airlines Belgium N.V., Oostende	Belgium	100	31,979.2	7,226.1 EUR
TUI Airlines Nederland B.V., Rijswijk	Netherlands	100	30,972	11,734 EUR
TUI Airways Limited, Luton	United Kingdom	100	839,000	122,000 GBP
TUI aq̄tiv GmbH, Hanover ¹	Germany	100	197.7	0 EUR
TUI Austria Holding GmbH, Vienna	Austria	100	53,275.1	1,936.7 EUR
TUI Belgium NV, Oostende	Belgium	100	255,339.4	7,827 EUR
TUI Belgium Retail N.V., Zaventem	Belgium	100	25,516	3,066.6 EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
TUI BLUE AT GmbH	Austria	100	836.5	97.1 EUR
TUI Bulgaria EOOD, Varna	Bulgaria	100	10,609	3,442 BGN
TUI Curaçao N.V., Curaçao	Country of Curaçao	100	649.5	131 ANG
TUI Customer Operations GmbH, Hanover ¹	Germany	100	85.2	0 EUR
TUI Cyprus Limitd, Nikosia	Cyprus	100	13,206.7	2,144.3 EUR
TUI Danmark A/S, Copenhagen	Denmark	100	132,290	-4,203 DKK
TUI Destination Services Cyprus, Nikosia	Cyprus	100	7,537	** EUR
TUI Deutschland GmbH, Hanover ¹	Germany	100	66,643.3	0 EUR
TUI Dominicana SAS, Higuey	Dominican Republic	100	161,338.9	105,876.6 DOP
TUI DS USA, Inc, Wilmington (Delaware)	United States	100	166.7	-180.3 USD
TUI España Turismo SL, Palma de Mallorca	Spain	100	69,016	5,100 EUR
TUI Finland Oy Ab, Helsinki	Finland	100	13,602.1	3,963 EUR
TUI France SAS, Nanterre	France	100	33,886	29,271 EUR
TUI Hellas Travel Tourism and Airlines A.E., Athens	Greece	100	9,900.9	1,993.7 EUR
TUI Holding Spain, Palma de Mallorca	Spain	100	73,217	5,746 EUR
TUI Hotel Betriebsgesellschaft mbH, Hanover ¹	Germany	100	21.7	-1.1 EUR
TUI Ireland Limited, Luton	United Kingdom	100	12,318	4,039 GBP
TUI Jamaica Limited, Montego Bay	Jamaica	100	426.7	151.9 USD
TUI Leisure Travel Special Tours GmbH, Hanover	Germany	100	465.5	170.4 EUR
TUI Magic Life GmbH, Hanover ¹	Germany	100	25	0 EUR
TUI Malta Limited, Pieta	Malta	100	810.4	31.3 EUR
TUI Mexicana SA de CV, Mexico	Mexico	100	107,736.7	54,739.7 MXN
TUI Nederland Holding N.V., Rijswijk	Netherlands	100	161,224	36,346 EUR
TUI Nederland N.V., Rijswijk	Netherlands	100	112,725	24,398 EUR
TUI Nordic Holding AB, Stockholm	Sweden	100	4,252.082	1 SEK
TUI Norge AS, Stabekk	Norway	100	124,171.7	44,814.9 NOK
TUI Northern Europe Limited, Luton	United Kingdom	100	73,000	43,000 GBP
TUI Norway Holding AS, Stabekk	Norway	100	679,400.4	40,410.2 NOK
TUI Österreich GmbH, Vienna	Austria	100	11,447	1,966.6 EUR
TUI Pension Scheme (UK) Limited, Luton	United Kingdom	100	0	0 GBP
TUI Poland Dystrybucja Sp. z o.o., Warsaw	Poland	100	8,108.9	13,096.3 PLN
TUI Poland Sp. z o.o., Warsaw	Poland	100	24,728.5	-1,342 PLN
TUI PORTUGAL – Agencia de Viagens e Turismo S.A., Faro	Portugal	100	25,820	2,568.7 EUR
TUI Reisecenter Austria Business Travel GmbH, Vienna	Austria	74.9	3,825.9	407.3 EUR
TUI Service AG, Altendorf	Switzerland	100	10,803.5	3,750.1 CHF
TUI Suisse Retail AG, Zurich	Switzerland	100	8,816.3	1,894.9 CHF
TUI Sverige AB, Stockholm	Sweden	100	1,761.303	208,147 SEK
TUI Technology NV, Zaventem ⁹	Belgium	100		
TUI Travel (Ireland) Limited, Dublin	Ireland	100	1,859	0 EUR
TUI Travel Distribution N.V., Oostende	Belgium	100	679.3	70.9 EUR
TUI UK Italia Srl, Turin	Italy	100	882.6	239.5 EUR
TUI UK Limited, Luton	United Kingdom	100	876,000	-360,000 GBP
TUI UK Retail Limited, Luton	United Kingdom	100	196,000	1,000 GBP

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
TUI UK Transport Limited, Luton	United Kingdom	100	37,832	159,008 GBP
TUIfly GmbH, Langenhagen ¹	Germany	100	89,144.1	0 EUR
TUIfly Nordic AB, Stockholm	Sweden	100	120,351	9,707 SEK
TUIfly Vermarktungs GmbH, Hanover ¹	Germany	100	40.9	0 EUR
Tunisie Investment Services Holding S.A., Tunis	Tunisia	100	3,019.9	-27.8 TND
Tunisie Voyages S.A., Tunis	Tunisia	100	-16,935.4	6,769.4 TND
Tunisotel S.A.R.L., Tunis	Tunisia	100	517.5	4.1 TND
Turcotel Turizm A.S., Istanbul	Turkey	100	-28,780.8	-23,042.1 TRY
Turkuaz Insaat Turizm A.S., Ankara	Turkey	100	-2,067.5	-27,318.1 TRY
Ultramar Express Transport S.A., Palma de Mallorca	Spain	100	25,847	3,282 EUR
Wolters Reisen GmbH, Stuhr ¹	Germany	100	4,601.6	0 EUR
WonderCruises AB, Stockholm	Sweden	100	5,521.6	2,532.6 SEK
WonderHolding AB, Stockholm	Sweden	100	3,372.3	1,635.8 SEK
WOT Hotels Adriatic Management d.o.o., Zagreb ⁹	Croatia	51		
Zanzibar Beach Village Limited, Sansibar ⁹	Tanzania	100		
All other segments				
Absolut Insurance Limited, St. Peter Port	Guernsey	100	6,792.9	456.9 GBP
Asiarooms Pte Ltd, Singapore	Singapore	100	0	43.4 SGD
B.D.S Destination Services Tours, Cairo	Egypt	100	-116.4	0 EGP
Canadian Pacific (UK) Limited, Luton	United Kingdom	100	-410	0 GBP
Cast Agencies Europe Limited, Luton	United Kingdom	100	-20,316	-6 USD
Cheqqr B.V., Rijswijk	Netherlands	100	1,888.8	0 EUR
Corsair S.A., Rungis	France	100	-25,858.5	2,097.6 EUR
CP Ships (Bermuda) Ltd., Hamilton	Bermuda	100	12,061	10,264 USD
CP Ships (UK) Limited, Luton	United Kingdom	100	38,156	88 USD
CP Ships Ltd., Saint John	Canada	100	4,591.8	902.1 CAD
DEFAG Beteiligungsverwaltungs GmbH I, Hanover ¹	Germany	100	525,025	0 EUR
DEFAG Beteiligungsverwaltungs GmbH III, Hanover ¹	Germany	100	250,025	0 EUR
First Choice Holidays Finance Limited, Luton	United Kingdom	100	214,099	70,526 GBP
First Choice Holidays Limited, Luton	United Kingdom	100	242,720	10,643 GBP
First Choice Olympic Limited, Luton	United Kingdom	100	-451	0 GBP
First Choice Overseas Holdings Limited, Luton	United Kingdom	100	19,407	80,122 GBP
Hapag-Lloyd Executive GmbH, Langenhagen ¹	Germany	100	25	0 EUR
I Viaggi del Turchese S.r.l., Fidenza	Italy	100	3,137.8	-2,727 EUR
Jetset Group Holding (Brazil) Limited, Luton	United Kingdom	100	0	0 GBP
Jetset Group Holding Limited, Luton	United Kingdom	100	0	0 GBP
Leibniz-Service GmbH, Hanover ¹	Germany	100	27	0 EUR
Mala Pronta Viagens e Turismo Ltda., Curitiba	Brazil	100	7,892.4	-478.4 BRL
Manufacturer's Serialnumber 852 Limited, Dublin	Ireland	100	547.5	-2.9 USD
MSN 1359 GmbH, Hanover ¹	Germany	100	25	0 EUR
Paradise Hotels Management Company LLC, Cairo	Egypt	100	536.8	5.2 EGP
PM Peiner Maschinen GmbH, Hanover	Germany	100	4,094.6	-409 EUR
Sovereign Tour Operations Limited, Luton	United Kingdom	100	80,000	114,619 GBP
Thomson Airways Trustee Limited, Luton	United Kingdom	100	0	0 GBP
travel-Ba.Sys GmbH & Co KG, Mülheim an der Ruhr	Germany	83.5	1,499.8	** EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
TUI Ambassador Tours Unipessoal Lda, Lissabon	Portugal	100	-1,070.4	-1,170.4 EUR
TUI Aviation GmbH, Hanover ¹	Germany	100	25	0 EUR
TUI Beteiligungs GmbH, Hanover ¹	Germany	100	202,012.3	0 EUR
TUI Brasil Operadora e Agencia de Viagens LTDA, Curitiba	Brazil	100	-3,761.1	-3,861.1 BRL
TUI Business Services GmbH, Hanover ¹	Germany	100	25	0 EUR
TUI Canada Holdings, Inc, Toronto	Canada	100	394,226.7	-3.3 CAD
TUI Chile Operador y Agencia de Viajes SpA, Santiago	Chile	100	35,955.5	-32,589.6 CLP
TUI China Travel CO. Ltd., Beijing	China	75	-11,206.2	2,139.5 CNY
TUI Colombia Operadora y Agencia de Viajes SAS, Bogota	Colombia	100	28,993	-85,807 COP
TUI Group Fleet Finance Limited, Luton ³	United Kingdom	100	7,934	1,434 EUR
TUI Group Services GmbH, Hanover ¹	Germany	100	18,146.3	0 EUR
TUI Group UK Healthcare Limited, Luton	United Kingdom	100	0	0 GBP
TUI Group UK Trustee Limited, Luton	United Kingdom	100	0	0 GBP
TUI Immobilien Services GmbH, Hanover ¹	Germany	100	73,958.2	0 EUR
TUI India Private Limited, New Delhi	India	100	-139,650.2	-239,650.2 INR
TUI InfoTec GmbH, Hanover ¹	Germany	100	12,863.3	0 EUR
TUI International Holiday (Malaysia) Sdn. Bhd., Kuala Lumpur ⁹	Malaysia	100		
TUI Leisure Travel Service GmbH, Neuss ¹	Germany	100	103	0 EUR
TUI LTE Viajes S.A de C.V, Mexico City	Mexico	100	-2,710.8	-497.2 MXN
TUI Spain, SLU, Madrid	Spain	100	3,250	-5,224.8 EUR
TUI Travel Amber E&W LLP, Luton	United Kingdom	100	0	0 GBP
TUI Travel Aviation Finance Limited, Luton	United Kingdom	100	77,765	27,928 USD
TUI Travel Common Investment Fund Trustee Limited, Luton	United Kingdom	100	0	0 GBP
TUI Travel Group Management Services Limited, Luton	United Kingdom	100	0	0 GBP
TUI Travel Group Solutions Limited, Luton	United Kingdom	100	95,496	-30,097.8 GBP
TUI Travel Holdings Limited, Luton	United Kingdom	100	597,269	112,681 GBP
TUI Travel Limited, Luton	United Kingdom	100	298,000	429,000 GBP
TUI Travel Nominee Limited, Luton	United Kingdom	100	0	0 GBP
TUI Travel Overseas Holdings Limited, Luton	United Kingdom	100	93,001	-1,143 GBP
TUI-Hapag Beteiligungs GmbH, Hanover ¹	Germany	100	25	0 EUR
Non-consolidated Group companies				
Tourism				
"Schwerin Plus" Touristik-Service GmbH, Schwerin ¹	Germany	80	33.4	0 EUR
Ambassador Tours S.A., Barcelona	Spain	100	-1,040	4 EUR
Atora GmbH i.L., Kiel	Germany	100	40.8	-14.2 EUR
Best4Concept GmbH, Rengsdorf ¹	Germany	100	27	0 EUR
Boomerang - Solutions GmbH, Trier	Germany	95	14	2.4 EUR
Boomerang Reisen - Pacific Tours AG, Zurich	Switzerland	100	279.8	73.2 CHF
FIRST Reisebüro Güttler GmbH & Co. KG, Dormagen	Germany	75.1	51.1	** EUR
FIRST Reisebüro Güttler Verwaltungs GmbH, Hanover	Germany	75	30.3	-0.9 EUR
FIRST Travel GmbH, Hanover ¹	Germany	100	25.6	0 EUR
Gebeco Verwaltungsgesellschaft mbH, Kiel	Germany	50.2	32.8	1.1 EUR
HANSEATIC TOURS Reisedienst GmbH, Hamburg	Germany	100	96.8	-0.4 EUR
Hapag-Lloyd Reisebüro Hagen GmbH & Co. KG, Hanover	Germany	70	100	** EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
Hapag-Lloyd Reisebüro Hagen Verwaltungs GmbH, Hanover	Germany	70	20.2	-0.3 EUR
HV Finance S.A.S., Levallois-Perret	France	100	-180.6	7.3 EUR
Loc Vacances S.A.R.L., Chartres de Bretagne	France	100	93.4	13.1 EUR
L'TUR Polska Sp.z o.o., Stettin	Poland	100	279.5	22.2 PLN
L'TUR S.A.R.L., Schiltigheim	France	100	80.8	62.9 EUR
Magic Life GmbH in Liqu., Vienna	Austria	100	129.8	8.6 EUR
Magyar TUI Utazásszervező, Kereskedelmi és Szolgáltató Kft., Budapest ⁵	Hungary	100	819	-937 HUF
New Eden S.A., Marrakesh	Morocco	100	208.4	-67 MAD
NOF Sociedade Imobiliaria, Lda, Lisboa	Portugal	100	82.7	-8.6 EUR
Reisefalke GmbH, Vienna	Austria	60	-825.3	1,085.1 EUR
Societe de Gestion du resort Al Baraka, Marrakesh	Morocco	100	-16,424	-10,336 MAD
STAR TOURS Reisedienst GmbH, Hamburg ¹	Germany	100	25.7	0 EUR
TLT Urlaubsreisen GmbH, Hanover ¹	Germany	100	28.1	0 EUR
Transat Développement SAS, Ivry-sur-Seine	France	100	27.4	1.5 EUR
TUI 4 U Poland sp.oz.o., Warsaw	Poland	100	1,466.2	41.5 PLN
TUI d.o.o., Maribor	Slovenia	100	16.9	-0.8 EUR
TUI Magyarország Utazási Iroda Kft., Budapest	Hungary	100	25,726	3,325 HUF
TUI Reisecenter GmbH, Salzburg	Austria	100	24.4	-2.2 EUR
TUI ReiseCenter Slovensko s.r.o., Bratislava	Slovakia (Slovak Republic)	100	34.3	33.9 EUR
TUI Travel Cyprus Limited, Nikosia	Cyprus	100	21.9	2.5 EUR
TUIFly Academy Brussels, Zaventem	Belgium	100	340.4	97.3 EUR
All other segments				
Bergbau Goslar GmbH, Goslar	Germany	100	2,779.4	656.5 EUR
Preussag Beteiligungsverwaltungs GmbH XIV, Hanover	Germany	100	14.6	-1.1 EUR
Società Consortile a r.l. Tutela dei Viaggiatori i Viaggi del Turchese, Fidenza (Pr)	Italy	100	9.6	-0.4 EUR
Sportsworld Holdings Limited, Luton	United Kingdom	100	0	0 GBP
travel-Ba.Sys Beteiligungs GmbH, Mülheim an der Ruhr	Germany	83.5	43.1	0.4 EUR
TUI Insurance Services GmbH, Hanover ¹	Germany	100	30.9	0 EUR
Companies measured at equity				
Tourism				
Ahungalla Resorts Limited, Colombo	Sri Lanka	40	4,494,704.2	-274,020.5 LKR
Aitken Spence Travels (Private) Limited, Colombo	Sri Lanka	50	1,573,147.5	799,968.8 LKR
Alpha Tourism and Marketing Services Ltd., Port Louis	Mauritius	25	7,170.2	3,033.2 USD
Alpha Travel (U.K.) Limited, Harrow	United Kingdom	25	2,246.7	1,058.1 GBP
Atlantica Hellas A.E., Rhodos	Greece	50	69,449.9	4,214.8 EUR
Atlantica Hotels and Resorts Limited, Lemesos	Cyprus	49.9	20,226.2	2,171.1 EUR
Bartu Turizm Yatirimlari Anonim Sirketi, Istanbul	Turkey	50	98,681.1	-45,608.5 TRY
Daktari Travel & Tours Ltd., Limassol	Cyprus	33.3	717.8	233.4 EUR
DER Reisecenter TUI GmbH, Berlin	Germany	50	1,988	123 EUR
ENC for touristic Projects Company S.A.E., Sharm el Sheikh	Egypt	50	53,734.4	5,734.4 EGP
Etapex, S.A., Agadir	Morocco	35	161,083.8	36,308.7 MAD
Fanara Residence for Hotels S.A.E., Sharm el Sheikh	Egypt	50	9,058.6	588.6 EGP
Gebeco Gesellschaft für internationale Begegnung und Cooperation mbH & Co. KG, Kiel	Germany	50.1	5,296.1	** EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
GRUPOTEL DOS S.A., Can Picafort	Spain	50	82,121.1	10,254.4 EUR
Holiday Travel (Israel) Limited, Airport City	Israel	50	10,017	151 ILS
Hydrant Refuelling System NV, Brussels	Belgium	25	3,676.9	1,076.1 EUR
InteRes Gesellschaft für Informationstechnologie mbH, Darmstadt	Germany	25.2	952.8	-17.5 EUR
Interyachting Limited, Limassol	Cyprus	45	-378	74.4 EUR
Jaz Hospitality Services DMCC, Dubai	United Arab Emirates	50	2,012	531.4 EUR
Jaz Hotels & Resorts S.A.E., Cairo	Egypt	51	38,922.4	34,103.8 EGP
Kamarayat Nabq Company for Hotels S.A.E., Sharm el Sheikh	Egypt	50	61,982.9	2,582.9 EGP
Karisma Hotels Adriatic d.o.o., Zagreb	Croatia	33.3	108,476	-1,238 HRK
Karisma Hotels Caribbean S.A., Panama	Panama	50	16,164.4	262.4 USD
Nakheel Riu Deira Islands Hotel FZ CO, Dubai ⁹	United Arab Emirates	40		
Pollman's Tours and Safaris Limited	Kenya	25	348,356.5	87,168.5 KES
Raiffeisen-Tours RT-Reisen GmbH, Burghausen	Germany	25.1	4,932.3	3,455.9 EUR
Ranger Safaris Ltd., Arusha	Tanzania	25	5,655,716.1	537,917.6 TZS
Riu Hotels S.A., Palma de Mallorca	Spain	49	590,092	106,114 EUR
Sharm El Maya Touristic Hotels Co. S.A.E., Cairo	Egypt	50	88,366.2	4,587 EGP
Sun Oasis for Hotels Company S.A.E., Hurghada	Egypt	50	438,023.3	219,667.7 EGP
Sunwing Travel Group, Inc, Toronto	Canada	49	538,642	85,868 CAD
Teckcenter Reisebüro GmbH, Kirchheim unter Teck	Germany	50	762.1	250.2 EUR
Tikida Bay S.A., Agadir	Morocco	34	158,788.8	12,333.7 MAD
TIKIDA DUNES S.A., Agadir	Morocco	30	313,612.7	25,219.3 MAD
Tikida Palmeraie S.A., Marrakesh	Morocco	33.3	152,797.8	10,852.5 MAD
Togebi Holdings Limited, Nikosia	Cyprus	25	-189,277.2	-20,247.1 USD
Travco Group Holding S.A.E., Cairo	Egypt	50	87,497.5	21,570.5 EGP
TRAVELStar GmbH, Hanover	Germany	50	1,374.5	874.5 EUR
TUI Cruises GmbH, Hamburg	Germany	50	695,590.9	285,441.2 EUR
UK Hotel Holdings FZC L.L.C., Fujairah	United Arab Emirates	50	147,836.4	15,289.2 AED
Vitya Holding Co. Ltd., Takua, Phang Nga Province	Thailand	47.5	-175,525.4	359,604.7 THB
WOT Hotels Adriatic Asset Company d.o.o., Tučepi ⁹	Croatia	50		
All other segments				
.BOSYS SOFTWARE GMBH, Hamburg	Germany	25.2	258.3	420.8 EUR
ACCON-RVS Accounting & Consulting GmbH, Berlin	Germany	50	5.7	-237.6 EUR
Other companies				
Tourism				
Belgian Travel Network cvba, Sint-Martens-Latem	Belgium	50	263.7	0.3 EUR
Bonitos Verwaltungs GmbH, Frankfurt am Main	Germany	50	40.8	0.7 EUR
Clubhotel Kleinarl GmbH, Flachau	Austria	24	53.6	2.6 EUR
Clubhotel Kleinarl GmbH & Co KG, Flachau	Austria	24	8,115.7	** EUR
Clubhotel Management A.E., Athens	Greece	100	-4,087.2	-5,359.3 EUR
Emder Hapag-Lloyd Reisebüro GmbH & Co. KG, Emden	Germany	50	10.2	** EUR
Emder Hapag-Lloyd Reisebüro Verwaltungs GmbH, Emden	Germany	50	27.1	0.3 EUR
ETA Turizm ve Yatirim Isletmeleri A.S., Ankara ⁶	Turkey	15		
FIRST-KVG Reisebüro Hameln GmbH, Hameln	Germany	50	30.4	-32.2 EUR
Quinta da Ria Empreendimentos do Algarve, S.A., Vila Nova de Cacela	Portugal	33	-5,402.4	-241.6 EUR
Smart Data Solution Co Ltd, Bangkok	Thailand	49	4,340.9	322.2 THB
STIVA General Partnership, Dublin	Ireland	25	0	EUR

Company	Country	Capital Share	Equity in '000	Result for the year currency in '000
Südwest Presse + Hapag-Lloyd Reisebüro GmbH & Co.KG, Ulm	Germany	50	100	** EUR
Südwest Presse + Hapag-Lloyd Reisebüro Verwaltungs GmbH, Ulm	Germany	50	21.4	0.2 EUR
TRAVELStar Touristik GmbH & Co. OHG, Vienna	Austria	50	82	** EUR
All other segments				
Elevator-Gesellschaft mit beschränkter Haftung, Hanover	Germany	50	126.4	-17.4 EUR
Foban Beteiligungs GmbH & Co. Vermietungs-KG, Pullach ⁷	Germany	94	3,730.4	** EUR
TUI-Haus Verwaltung GmbH & Co. Vermietungs-KG, Pullach i. Isartal ⁷	Germany	94.7	8,598.6	** EUR

¹ Profit and loss transfer agreement with parent company.

² Result for the year is attributable to the shareholder accounts.

³ Short financial year 24 March – 30 Sep 2017

⁴ Short financial year 1 Jan – 30 Sep 2017

⁵ Short financial year 1 Oct 2017 – 31 March 2018

⁶ Shareholding in a large stock-corporation where voting rights exceed 5 %

⁷ Voting restriction.

⁸ Entrepreneurial management.

⁹ Data not available.

26 companies are not included in the list of shareholdings according to section 286 (3) sentence 1 of the German Commercial Code.

Disclosure pursuant to Section 285 (11a) of the German Commercial Code of participations in partnerships as general partner in the TUI Group as of 30 September 2018

NAME AND DOMICILE OF COMPANY

Clubhotel Kleinarl GmbH & Co KG, Flachau
 Emden Hapag-Lloyd Reisebüro GmbH & Co. KG, Emden
 FIRST Reisebüro Güttler GmbH & Co. KG, Dormagen
 Foban Beteiligungs GmbH & Co. Vermietungs-KG, Pullach
 Gebeco Gesellschaft für internationale Begegnung und Cooperation mbH & Co. KG, Kiel
 Hapag-Lloyd Reisebüro Hagen GmbH & Co. KG, Hannover
 Südwest Presse + Hapag-Lloyd Reisebüro GmbH & Co.KG, Ulm
 travel-Ba.Sys GmbH & Co KG, Mülheim an der Ruhr
 TUI-Haus Verwaltung GmbH & Co. Vermietungs-KG, Pullach i. Isartal

NAME AND DOMICILE OF GENERAL PARTNERS

Clubhotel Kleinarl GmbH, Flachau
 Emden Hapag-Lloyd Reisebüro Verwaltungs GmbH, Emden
 FIRST Reisebüro Güttler Verwaltungs GmbH, Hannover
 Foban Beteiligungs GmbH, Pöcking
 Gebeco Verwaltungsgesellschaft mbH, Kiel
 Hapag-Lloyd Reisebüro Hagen Verwaltungs GmbH, Hannover
 Südwest Presse + Hapag-Lloyd Reisebüro Verwaltungs GmbH, Ulm
 travel-Ba.Sys Beteiligungs GmbH, Mülheim an der Ruhr
 TUI-Haus Verwaltung GmbH, Pöcking

Exchange rates

Exchange rates

Currency	ISO Code	EURO Average exchange rate 1 EURO =
United Arab Emirates Dirham	AED	4.25
Afghanistan Afghani	AFN	88.00
Albanian Lek	ALL	126.05
Armenian Dram	AMD	558.35
Netherlands Antillean Guilder	ANG	2.05
Angolan Kwanza	AOA	343.06
Argentine Peso	ARS	47.79
Australian Dollar	AUD	1.60
Aruba Guilder	AWG	2.07
Azerbaijani New Manat	AZN	1.97
Barbadian Dollar	BBD	2.32
Bangladesh Taka	BDT	97.20
Bulgarian Lev	BGN	1.96
Bahraini Dinar	BHD	0.44
Burundi Franc	BIF	2,070.11
Bermudian Dollar	BMD	1.16
Brunei Dollar	BND	1.57
Bolivian Boliviano	BOB	8.00
Brazilian Real	BRL	4.66
Bahamas Dollar	BSD	1.16
Botswanan Pula	BWP	12.26
Belizean Dollar	BZD	2.32
Canadian Dollar	CAD	1.51
Congolese Franc	CDF	1,621.00
Swiss Franc	CHF	1.13
Chilean Peso	CLP	760.31
Chinese Yuan Renminbi	CNY	7.97
Colombian Peso	COP	3,433.46
Costa Rican Colon	CRC	675.67
Serbian Dinar	CSD	117.92
Convertible Cuban Peso	CUC	1.16
Cuban Peso	CUP	30.67
Cape Verde Escudo	CVE	110.27
Czech Crown	CZK	25.73
Djiboutian Franc	DJF	206.47
Danish Krone	DKK	7.46
Dominican Republic Peso	DOP	57.66
Algerian Dinar	DZD	136.84
Egyptian Pound	EGP	20.74
Ethiopian Birr	ETB	32.36
Euro	EUR	1.00
Fijian Dollar	FJD	2.47
British Pound Sterling	GBP	0.89
Georgian Lari	GEL	3.02
Ghana Cedi	GHC	57,510.43
Gibraltar Pound	GIP	0.89
Gambian Dalasi	GMD	57.01
Guinean Franc	GNF	10,589.07
Guatemalan Quetzal	GTQ	8.90

Exchange rates

Currency	ISO Code	EURO Average exchange rate 1 EURO =
Guyanese Dollar	GYD	241.93
Hong Kong Dollar	HKD	9.06
Honduras Lempira	HNL	27.85
Croatian Kuna	HRK	7.43
Haitian Gourde	HTG	81.19
Hungarian Forint	HUF	324.37
Indonesian Rup. a.	IDR	17,249.98
Israel Shekel	ILS	4.21
Indian Rupee	INR	83.92
Iraqi Dinar	IQD	1,379.89
Iranian Rial	IRR	48,496.59
Iceland Krona	ISK	128.34
Jamaican Dollar	JMD	155.74
Jordanian Dinar	JOD	0.82
Japanese Yen	JPY	131.23
Kenyan Shilling	KES	116.68
Kyrgyzstan Som	KGS	80.19
South Korean Won	KRW	1,285.75
Kuwaiti Dinar	KWD	0.35
Kazakhstan Tenge	KZT	420.32
Laotian Kip	LAK	9,847.15
Lebanese Pound	LBP	1,755.01
Sri Lanka Rupee	LKR	195.80
Liberian Dollar	LRD	180.03
Libyan Dinar	LYD	1.59
Moroccan Dirham	MAD	10.91
Moldovan Leu	MDL	19.56
Madagascar Ariary	MGA	3,951.08
Macedonian Denar	MKD	61.42
Myanmar Kyat	MMK	1,799.98
Mongolian Tugrik	MNT	2,940.27
Macau Pataca	MOP	9.36
Mauritanian Oguiya	MRO	413.24
Mauritius Rupee	MUR	39.78
Maldives Rufiyaa	MVR	17.93
Malawian Kwacha	MWK	842.43
Mexican Peso	MXN	21.78
Malaysian Ringgit	MYR	4.79
Mozambique New Metical	MZM	70,505.38
Namibia Dollar	NAD	16.37
Nigerian Naira	NGN	419.94
Nicaraguan Cordoba	NIO	37.39
Norwegian Kroner	NOK	9.47
Nepalese Rupee	NPR	134.50
New Zealand Dollar	NZD	1.75
Omani Rial	OMR	0.45
Panamian Balboa	PAB	1.16
Peruvian New Sol	PEN	3.82
Papua New Guinea Kina	PGK	3.86

Exchange rates

Currency	ISO Code	EURO Average exchange rate 1 EURO =
Philippines Peso	PHP	62.65
Pakistani Rupee	PKR	142.59
Polish Zloty	PLN	4.28
Paraguay Guarani	PYG	6,821.28
Qatari Rial	QAR	4.23
Romania New Leu	RON	4.66
Russian Rouble	RUB	76.14
Rwandan Franc	RWF	1,010.19
Saudi Riyal	SAR	4.34
Seychelles Rupee	SCR	15.78
New Sudanese Pound	SDD	20.88
Swedish Krona	SEK	10.31
Singapore Dollar	SGD	1.58
Sierra Leone Leone	SLL	9,793.76
Somali Shilling	SOS	668.93
Sao Tome & Principe Dobra	STD	24,341.10
El Salvador Colon	SVC	10.13
Soloman Island Dollars	SBD	9.05
Syrian Pound	SYR	596.15
Thai Baht	THB	37.45
Turkmenistan Manat	TMM	4.05
Tunisian Dinnar	TND	3.24
Tonga Pa'anga	TOP	2.60
Turkish New Lira	TRY	6.97
Trinidad & Tobago Dollar	TTD	7.88
Taiwan Dollar	TWD	35.34
Tanzanian Shilling	TZS	2,644.89
Ukrainian Hryvnia	UAH	32.69
Ugandan Shilling	UGX	4,417.20
United States Dollar	USD	1.16
Uruguayan Peso	UYU	38.06
Uzbekistani Soum	UZS	9,391.53
Venezuelan Bolivar Fuerte	VEF	11.56
Vietnamese Dong	VND	26,988.08
Vanuatu Vatu	VUV	131.33
Samoa Tala	WST	3.00
CFA Franc BEAC	XAF	678.59
East Caribbean Dollar	XCD	3.13
IMF Special Drawing Rights	XDR	0.83
CFA Franc BCEAO	XOF	653.55
French Pacific Franc	XPF	118.73
Yemeni Rial	YER	289.75
South African Rand	ZAR	16.44
Zambian Kwacha	ZMK	13,905.54
Zimbabwean Dollar	ZWD	418.91

DEVELOPMENT OF FIXED ASSETS

Development of Fixed Assets of TUI AG for the period from 1 Oct 2017 to 30 Sep 2018

€ '000					Historical cost
	Balance at 1 Oct 2017	Additions	Disposals	Reclassification	Balance at 30 Sep 2018
Intangible assets					
Concessions, industrial property rights and similar rights and values	9,025	100	1,813	–	7,312
Payments on account	1,333	3,144	–	–	4,477
	10,358	3,244	1,813	–	11,789
Property, plant and equipment					
Real estate, land rights and buildings including buildings on third-party properties	15,383	7	–	–	15,390
Machinery and fixtures	15	43	–	–	58
Other plants, operating and office equipment	4,245	278	558	–	3,965
Payments on account and assets under construction	–	456	–	–	456
	19,643	784	558	–	19,869
Investments					
Shares in Group companies	8,533,178	965,547	–	–	9,498,725
Loans to Group companies	464,397	107,237	48,232	–	523,402
Investments	344,771	6,757	–	–	351,528
Securities held as fixed assets	4,903	–	87	–	4,816
Other loans	1	–	1	–	–
Payments on account	–	993	–	–	993
	9,347,250	1,080,534	48,320	–	10,379,464
Fixed assets	9,377,251	1,084,562	50,691	–	10,411,122

¹ Depreciation/amortisation includes an amount of €1.1 m relating to the recognition of depreciation/amortisation suspended in prior years.

				Value adjustments	Carrying amounts	
Balance at 1 Oct 2017	Depreciation/ Amortisation	Additions	Disposals	Balance at 30 Sep 2018	Balance at 30 Sep 2018	Balance at 30 Sep 2017
4,246	967	–	1,813	3,400	3,912	4,779
–	–	–	–	–	4,477	1,333
4,246	967	–	1,813	3,400	8,389	6,112
3,605	30	–	–	3,635	11,755	11,778
15	4	–	–	19	39	–
2,755	301	–	361	2,695	1,270	1,490
–	–	–	–	–	456	–
6,375	335	–	361	6,349	13,520	13,268
2,247,696	54,102	6,031	–	2,295,767	7,202,958	6,285,482
–	73,783	1,145	–	72,638	450,764	464,397
20,505	2,061	10,452	–	12,114	339,414	324,266
130	34	–	–	164	4,652	4,773
–	–	–	–	–	–	1
–	–	–	–	–	993	–
2,268,331	129,980¹	17,628	–	2,380,683	7,998,781	7,078,919
2,278,952	131,282	17,628	2,174	2,390,432	8,020,690	7,098,299

CORPORATE GOVERNANCE REPORT

For our Corporate Governance Report (corporate governance statement pursuant to section 289a of the German Commercial Code and Declaration of Compliance with the Corporate Governance Code pursuant to section 161 of the German Stock Corporation Act in combination with section 3.10 of the German Corporate Governance Code), we refer to our website at:

www.tuigroup.com/en-en/investors/reports-and-presentations

As part of the combined Management Report of TUI AG and the TUI Group, the Corporate Governance Report is included in our printed Annual Report 2018 for the TUI Group and is also available online from the microsite:

<http://annualreport2018.tuigroup.com>

RESPONSIBILITY STATEMENT BY MANAGEMENT

To the best of our knowledge, and in accordance with the applicable reporting principles, the consolidated financial statements give a true and fair view of the net assets, financial position and results of operations of the Company, and the Management Report, combined with TUI AG's Group Management Report, gives a true and fair view of the development including the business performance and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group.

Hanover, 11 December 2018

The Executive Board

Friedrich Joussen
Birgit Conix
David Burling
Sebastian Ebel
Dr. Elke Eller
Frank Rosenberger

INDEPENDENT AUDITOR'S REPORT

To TUI AG, Berlin and Hanover/Germany

Report on the audit of the Annual Financial Statements and of the Combined Management Report

Audit Opinions

We have audited the annual financial statements of TUI AG, Berlin and Hanover/Germany, which comprise the balance sheet as at 30 September 2018, and the statement of profit and loss for the financial year from 1 October 2017 to 30 September 2018, and the notes to the financial statements, including the presentation of the recognition and measurement policies presented therein. In addition, we have audited the management report of TUI AG, Berlin and Hanover/Germany, for the financial year from 1 October 2017 to 30 September 2018. In accordance with the German legal requirements, we have not audited the content of the parts of the combined management report listed in the Appendix to the Independent Auditor's Report.

In our opinion, on the basis of the knowledge obtained in the audit,

- the accompanying annual financial statements comply, in all material respects, with the requirements of German commercial law applicable to business corporations and give a true and fair view of the assets, liabilities and financial position of the Company as at 30 September 2018 and of its financial performance for the financial year from 1 October 2017 to 30 September 2018 in compliance with German Legally Required Accounting Principles, and
- the accompanying combined management report as a whole provides an appropriate view of the Company's position. In all material respects, this combined management report is consistent with the annual financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development. Our audit opinion on the combined management report does not cover the content of the parts of the combined management report listed in the Appendix to the Independent Auditor's Report.

Pursuant to § [Article] 322 Abs. [paragraph] 3 Satz [Sentence] 1 HGB [Handelsgesetzbuch: German Commercial Code], we declare that our audit has not led to any reservations relating to the legal compliance of the annual financial statements and of the combined management report.

Basis for the Audit Opinions

We conducted our audit of the annual financial statements and of the combined management report in accordance with § 317 German Commercial Code (HGB) and the EU Audit Regulation (No. 537/2014; referred to subsequently as "EU Audit Regulation") and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer [Institute of Public Auditors in Germany] (IDW). We performed the audit of the annual financial statements in supplementary compliance with the International Standards on Auditing (ISAs). Our responsibilities under those requirements, principles and standards are further described in the "Auditor's Responsibilities for the Audit of the Annual Financial Statements and of the Combined Management Report" section of our auditor's report. We are independent of the Company in accordance with the requirements of European law and German commercial and professional law, and we have fulfilled our other German professional responsibilities in accordance with these requirements. In addition, in accordance with Article 10 (2) Point (f) of the EU Audit Regulation, we

declare that we have not provided non-audit services prohibited under Article 5 (1) of the EU Audit Regulation. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions on the annual financial statements and on the combined management report.

Key Audit Matters in the Audit of the Annual Financial Statements

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the annual financial statements for the financial year from 1 October 2017 to 30 September 2018. These matters were addressed in the context of our audit of the annual financial statements as a whole and in forming our audit opinion thereon; we do not provide a separate audit opinion on these matters.

In the following we present the key audit matter "Recoverability of the financial assets":

Our presentation of this key audit matter has been structured as follows:

- a) Description (including reference to corresponding information in the annual financial statements)
- b) Auditor's response

Recoverability of the financial assets

a) In its annual financial statements as at 30 September 2018, TUI AG discloses long-term financial assets of mEUR 7,998.8. Of this, mEUR 7,203.0 relate to shares in Group companies and mEUR 339.4 to investments.

The financial assets are tested for impairment by the Company at least once a year. Valuation is by means of a valuation model based on the Discounted Cash Flow method.

The result of this valuation depends to a great extent on the estimate of future cash inflows and the discount rate used.

Thus, the valuation is subject to a significant uncertainty. Against this background, we believe that this issue is a key audit matter.

The Company's disclosures on financial assets are contained in the section "Accounting and measurement methods" and note (1) of the Notes to the financial statements.

b) We investigated the process of verifying the recoverability of the financial assets and conducted an audit of the accounting-relevant controls contained therein.

Specifically, we convinced ourselves of the appropriateness of the future cash inflows used in the calculation. For this, among other things we compared this information with the current budgets contained in the three-year plan adopted by the Management Board and approved by the Supervisory Board, and checked it against general and industry-specific market expectations.

Since even relatively small changes in the discount rate can have a material effect on the amount of the business value determined in this way, we also focused on examining the parameters used to determine the discount rate used, including the Weighted Average Cost of Capital, and analysed the calculation algorithm.

OTHER INFORMATION

The Management Board is responsible for the other information. The other information comprises:

- the parts of the combined management report whose contents were not audited listed in the Appendix to the Independent Auditor's Report
- the responsibility statement by management relating to the financial statements and to the combined management report pursuant to § 264 Abs. 2 Satz 3 and § 289 Abs. 1 Satz 5 HGB respectively and
- the remaining parts of the Annual Report, with the exception of the audited annual financial statements and combined management report and our auditor's report.

Our audit opinions on the annual financial statements and on the combined management report do not cover the other information, and consequently we do not express an audit opinion or any other form of assurance conclusion thereon.

In connection with our audit, our responsibility is to read the other information and, in so doing, to consider whether the other information

- is materially inconsistent with the annual financial statements, with the combined management report or our knowledge obtained in the audit, or
- otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF THE MANAGEMENT BOARD AND THE SUPERVISORY BOARD FOR THE ANNUAL FINANCIAL STATEMENTS AND THE COMBINED MANAGEMENT REPORT

The Management Board is responsible for the preparation of the annual financial statements that comply, in all material respects, with the requirements of German commercial law applicable to business corporations, and that the annual financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Company in compliance with German Legally Required Accounting Principles. In addition, the Management Board is responsible for such internal control as it, in accordance with German Legally Required Accounting Principles, has determined necessary to enable the preparation of annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the annual financial statements, the Management Board is responsible for assessing the Company's ability to continue as a going concern. It also has the responsibility for disclosing, as applicable, matters related to going concern. In addition, it is responsible for financial reporting based on the going concern basis of accounting, provided no actual or legal circumstances conflict therewith.

Furthermore, the Management Board is responsible for the preparation of the combined management report that as a whole provides an appropriate view of the Company's position and is, in all material respects, consistent with the annual financial statements, complies with German legal requirements, and appropriately presents the opportunities and risks of future development. In addition, the Management Board is responsible for such arrangements and measures (systems) as it has considered necessary to enable the preparation of a combined management report that is in accordance with the applicable German legal requirements, and to be able to provide sufficient appropriate evidence for the assertions in the combined management report.

The supervisory board is responsible for overseeing the Company's financial reporting process for the preparation of the annual financial statements and of the combined management report.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE ANNUAL FINANCIAL STATEMENTS AND OF THE COMBINED MANAGEMENT REPORT

Our objectives are to obtain reasonable assurance about whether the annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and whether the combined management report as a whole provides an appropriate view of the Company's position and, in all material respects, is consistent with the annual financial statements and the knowledge obtained in the audit, complies with the German legal requirements and appropriately presents

the opportunities and risks of future development, as well as to issue an auditor's report that includes our audit opinions on the annual financial statements and on the combined management report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with § 317 German Commercial Code (HGB) and the EU Audit Regulation and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer (IDW) and in supplementary compliance with the ISAs will always detect a material misstatement. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual financial statements and this combined management report.

We exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the annual financial statements and of the combined management report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our audit opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- obtain an understanding of internal control relevant to the audit of the annual financial statements and of arrangements and measures relevant to the audit of the combined management report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an audit opinion on the effectiveness of these systems of the Company.
- evaluate the appropriateness of accounting policies used by the Management Board and the reasonableness of estimates made by the Management Board and related disclosures.
- conclude on the appropriateness of the Management Board's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the annual financial statements and in the combined management report or, if such disclosures are inadequate, to modify our respective audit opinions. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to be able to continue as a going concern.
- evaluate the overall presentation, structure and content of the annual financial statements, including the disclosures, and whether the annual financial statements present the underlying transactions and events in a manner that the annual financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Company in compliance with German Legally Required Accounting Principles.
- evaluate the consistency of the combined management report with the annual financial statements, its conformity with German law, and the view of the Company's position it provides.
- perform audit procedures on the prospective information presented by the Management Board in the combined management report. On the basis of sufficient appropriate audit evidence we evaluate, in particular, the significant assumptions used by the Management Board as a basis for the prospective information, and evaluate the proper derivation of the prospective information from these assumptions. We do not express a separate audit opinion on the prospective information and on the assumptions used as a basis. There is a substantial unavoidable risk that future events will differ materially from the prospective information.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with the relevant independence requirements, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, the related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the annual financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

Other legal and regulatory requirements

Further Information pursuant to Article 10 of the EU Audit Regulation

We were elected as auditor by the annual general meeting on 13 February 2018. We were engaged by the supervisory board on 26 March/15 April 2018. We have been the auditor of TUI AG, Berlin and Hanover/Germany, without interruption since the financial year 2016/2017.

We declare that the audit opinions expressed in this auditor's report are consistent with the additional report to the audit committee pursuant to Article 11 of the EU Audit Regulation (long-form audit report).

German public auditor responsible for the engagement

The German Public Auditor responsible for the engagement is Dr Hendrik Nardmann.

APPENDIX TO THE INDEPENDENT AUDITOR'S REPORT: PARTS OF THE COMBINED MANAGEMENT REPORT WHOSE CONTENTS ARE UNAUDITED

We have not audited the content of the following parts of the combined management:

- the non-financial group statement pursuant to §§ 315b and 315c HGB included in section "Non-financial group statement" of the combined management report and
- the statement on corporate governance pursuant to § 289f and § 315d HGB included in section "Corporate Governance Report/Statement on Corporate Governance" of the combined management report.

Hanover/Germany, 12 December 2018

Deloitte GmbH

Wirtschaftsprüfungsgesellschaft

Schenk

Dr Nardmann

Wirtschaftsprüfer
[German Public Auditor]

Wirtschaftsprüfer
[German Public Auditor]

EXECUTIVE BOARD AND SUPERVISORY BOARD

Supervisory Board

Name	Function / Occupation	Location
Prof. Klaus Mangold	Chairman of the Supervisory Board of TUI AG Chairman of the Supervisory Board of Rothschild GmbH Chairman of the Supervisory Board of Knorr-Bremse AG	Stuttgart
Frank Jakobi¹	Deputy Chairman of the Supervisory Board of TUI AG Travel Agent	Hamburg
Sir Michael Hodgkinson	Deputy Chairman fo the Supervisory Board of TUI AG	London
Andreas Barczewski¹	Aircraft Captain	Hanover
Peter Bremme¹	Regional Head of the Special Services Division of ver.di - Vereinte Dienstleistungsgewerkschaft	Hamburg
Prof. Edgar Ernst	President of Deutsche Prüfstelle für Rechnungslegung (DPR)	Bonn
Wolfgang Flintermann¹	Group Director Financial Accounting & Reporting, TUI AG	Großburgwedel
Angelika Gifford	Supervisory Board Member and Technology Executive	Kranzberg
Valerie Frances Gooding	Member of supervisory bodies in different companies	Weybridge
Dr Dierk Hirschel¹	Business unit manager of the trade-union ver.di - Vereinte Dienstleistungsgewerkschaft	Berlin
Janis Kong	Member of supervisory bodies in different companies	London
Peter Long	Chairman Countrywide PLC	London
Coline McConville	Member of supervisory bodies in different companies	London
Alexey Mordashov	Chairman Board of Directors of PAO Severstal	Moscow
Michael Pönipp¹	Hotel Manager	Hanover
Carmen Riu Güell	Managing Director RIUSA II S.A.	Palma de Mallorca
Carola Schwirn¹	Department Coordinator in the Transportation Division of ver.di – Vereinte Dienstleistungsgewerkschaft	Berlin
Anette Stempel¹	Travel Agent	Hemmingen
Ortwin Strubel¹	Travel Agent	Hamburg
Stefan Weinhofer¹	International Employee Relations Coordinator at TUI AG	Vienna
Dr Dieter Zetsche	Chairman of the Board of Management Daimler AG	Stuttgart

¹ Representative of the employees

² Information refers to 30 September 2018 or date of resignation from the Supervisory Board of TUI AG in FY 2018.

³ Chairman

⁴ Deputy Chairman

a) Membership in supervisory boards within the meaning of section 125 of the German Stock Corporation Act (AktG)

b) Membership in comparable German and non-German bodies of companies within the meaning of section 125 of the German Stock Corporation Act (AktG)

Initial Appointment	Appointed until AGM	Other Board Memberships ²		Number of TUI AG shares (direkt und indirekt) ²
7 Jan 2010	2021	a) Continental AG Knorr-Bremse AG ³	b) Alstom S.A. Baiterek Holding JSC Rothschild GmbH ³	0
15 Aug 2007	2021			600
11 Dec 2014	13 Feb 2018	b) Keolis (UK) Limited ³ Keolis Amey Docklands Ltd. World Airport Partners GmbH		7,980
10 May 2006	2021	a) TUIfly GmbH ⁴		0
2 Jul 2014	2021	a) TÜV Nord AG		0
9 Feb 2011	2021	a) Metro AG VONOVIA SE ⁴		0
13 Jun 2016	2021	a) Deutscher Reisepreis- Sicherungsverein VVaG		382
26 Mar 2012	2021	a) ProSiebenSat1 Media SE	b) Rothschild & Co	4,100
11 Dec 2014	2020	b) Vodafone Group PLC Aviva Insurance Ltd. Aviva Life Holdings		994
16 Jan 2015	2021	a) DZ-Bank AG		0
11 Dec 2014	2020	b) Bristol Airport Ltd. Copenhagen Airport Portmeirion Group PLC	South West Airports Ltd. Roadis Transportation Holding S.L.U.	5,985
9 Feb 2016	2021	b) Countrywide PLC ³		10,317
11 Dec 2014	2020	b) Fevertree Drinks PLC Inchape PLC	Travis Perkins PLC	0
9 Feb 2016	2021	b) AO 'Severstal Management' ³ PJSC 'Power Machines' ³	Nord Gold S.E.	146,963,612
17 Apr 2013	2021	a) TUI Deutschland GmbH MER-Pensionskasse VVaG		469
14 Feb 2005	2021	b) Hotel San Francisco S.A. Productores Hoteleros Reunidos S.A.	RIU Hotels S.A. RIUSA II S.A.	19,854,616
1 Aug 2014	2021			0
2 Jan 2009	2021			1,729
3 Apr 2009	2021			2,228
9 Feb 2016	2021	b) TUI Austria Holding GmbH		0
13 Feb 2018	2023	b) Vita Health LLC		0

Executive Board

Name	Department	Other Board Memberships ¹	Number of TUI AG shares (direct and indirect) ¹	
Friedrich Jousen (Age 55) Member of the Executive Board since October 2012 CEO of the Executive Board from February 2013 Joint-CEO since December 2014 CEO since February 2016 Current appointment until October 2020	CEO	a) Sixt SE ² TUI Deutschland GmbH ² TUIfly GmbH ²	328,081	
Horst Baier (Age 61) Member of the Executive Board since November 2007 Current appointment until 30 September 2018	CFO	b) RIUSA II S.A. ² TUI Canada Holdings Inc. Sunwing Travel Group Inc.	40,717	
David Burling (Age 50) Member of the Executive Board since June 2015 Current appointment until May 2021	CEO Markets & Airlines	a) TUI Deutschland GmbH TUIfly GmbH	b) TUI Travel Holdings Ltd. TUI Travel Ltd. First Choice Holidays Ltd. First Choice Holidays & Flights Ltd. Sunwing Travel Group Inc. First Choice Olympic Ltd. TUI Sverige AB TUI Travel Holdings Sweden AB TUI Nordic Holdings Sweden ABThomson Travel Group (Holdings) Ltd. TUI Travel Overseas Holdings Ltd. TUI Canada Holdings Inc. TUI Northern Europe Ltd. TUI Travel Group Management Services Ltd. TUI UK Transport Ltd.	16,300
Birgit Conix (Age 53) Member of the Executive Board since July 2018 Current appointment until July 2021	CFO		0	
Sebastian Ebel (Age 55) Member of the Executive Board since December 2014 Current appointment until November 2020	CEO Hotels & Resorts, Cruises, Destination Experiences	a) TUI Cruises GmbH BRW Beteiligungs AG Eintracht Braunschweig GmbH & Co KG ² Eves Information Technology AG ²	b) RIUSA II S.A. TUI Spain S.A. TUI Suisse Ltd. ²	250
Dr Elke Eller (Age 56) Member of the Executive Board since October 2015 Current appointment until October 2021	HR, Labour Director	a) K+S AG TUI Deutschland GmbH TUIfly GmbH	b) TUI Nederland N.V. TUI Belgium N.V.	12,545
Frank Rosenberger (Age 50) Member of the Executive Board since January 2017 Current appointment until December 2019	CIO and New Markets	a) TUI Deutschland GmbH Peakwork AG		0

¹ Information refers to 30 September 2018 or date of resignation from the Executive Board in FY 2018.

² Chairman

a) Membership in Supervisory Boards required by law within the meaning of section 125 of the German Stock Corporation Act (AktG)

b) Membership in comparable Boards of domestic and foreign companies within the meaning of section 125 of the German Stock Corporation Act (AktG)

Five-year summary

BALANCE SHEET

€ million	2013/14	2014/15	2015/16	2016/17	2017/18
Assets					
Fixed assets	4,197.3	5,675.8	6,802.2	7,098.3	8,020.7
Cash and cash equivalents	370.2	833.7	637.0	1,039.0	889.3
Current assets (incl. prepaid expenses)	663.2	913.5	1,725.2	1,645.2	1,471.0
Equity and liabilities	2,791.6	4,995.4	4,812.1	5,192.7	5,801.5
Subscribed capital	732.6	1,499.6	1,500.7	1,501.6	1,502.9
Special non-taxed item	0.6	0.5	0.1	0.1	0.1
Provisions	399.3	405.6	480.8	462.5	361.9
Third-party financial liabilities	964.4	300.0	306.8	300.0	726.1
Liabilities (incl. deferred income)	1,074.8	1,721.5	3,564.7	3,827.2	3,491.4
Balance sheet total	5,230.7	7,423.0	9,164.5	9,782.5	10,381.0

PROFIT AND LOSS STATEMENT

€ million	2013/14	2014/15	2015/16	2016/17	2017/18
Profit from ordinary activities	-106.7	1,258.9	141.7	747.3	976.5
Taxes	2.7	2.2	1.8	5.6	-6.9
Group profit for the year	-109.4	1,256.7	139.9	741.7	983.4

PROFIT APPROPRIATION

€ million	2013/14	2014/15	2015/16	2016/17	2017/18
Transfer to other revenue reserves	-	-	-	-	-
Profit available for distribution	161.3	1,009.4	822.3	1,195.8	1,797.4
Retained profit brought forward for the subsequent year	66.7	680.9	452.5	814.0	1,374.1
Dividend payment	94.6	328.5	369.8	381.8	423.3

SHARE PRICE DEVELOPMENT OF THE TUI SHARE

€	2013/14	2014/15	2015/16	2016/17	2017/18
High	13.88	17.71	17.21	14.90	20.66
Low	9.14	9.84	10.17	11.46	14.34
Year-end closing price	11.85	16.35	12.69	14.38	16.56

FINANCIAL CALENDER

13 DECEMBER 2018

Annual Report 2018

12 FEBRUARY 2019

Annual General Meeting 2019

12 FEBRUARY 2019

Quarterly Statement Q1 2019

MARCH 2019

Pre-Close Trading Update

MAY 2019

Half-Year Financial Statement 2019

AUGUST 2019

Quarterly Statement Q3 2019

DECEMBER 2019

Annual Report 2019

PUBLISHED BY

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CONCEPT AND DESIGN

3st kommunikation, Mainz, Germany

PHOTOGRAPHY

Michael Neuhaus

The annual financial statements and the management report of TUI AG for the financial year 2018 have been published in the Federal Gazette.

The management report of TUI AG has been combined with the management report of the Group and published in the TUI Annual Report 2018.

The English and a German version of this report are available on the web:
www.tuigroup.com/en-en/investors/downloads

The German version is legally binding. The Company cannot be held responsible for any misunderstandings or misinterpretation arising from this translation.



TUI AG
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